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■ ENTREPRENEURSHIP  
IN EDUCATION

■ RURAL ENTERPRISE  
DEVELOPMENT

■ PERFORMANCE AND GROWTH OF  
EXISTING ENTREPRENEURS

■ PERFORMANCE IMPROVEMENT OF ED  
INSTITUTIONS AND ED PROGRAMMES

■ ENTREPRENEURSHIP ENVIRONMENT  
AND SUPPORT SYSTEM

■ RESPONDING TO SPECIAL  
NEEDS OF STATES

■ INTERNATIONAL  
ACTIVITIES



PACKAGE

(April 1, 1993 - March 31, 1994)

Activity	Location/Duration
<b>A</b> <b>ENTREPRENEURSHIP IN EDUCATION</b>	
1      Two Faculty Development Programmes for Gujarat state Sponsor: Science & Technology Cell, Govt. of Gujarat	EDI Campus 4 weeks each
2      National Summer Camp on Entrepreneurial Adventure for (college) Youth	EDI Campus 2 weeks
3      Faculty Development Programme (FDP) for college/university teachers of entrepreneurship (Core programme) Sponsor: Department of Science & Technology, Govt. of India	EDI Campus 4 weeks
4      National Workshop to share the experiences of schools & colleges in ED courses	EDI Campus 2 days
5      National Seminar on Current Researches in Entrepreneurship	EDI Campus 3 days
6      Short-term Research Fellowships in Entrepreneurship	EDI Campus 6-10 weeks
<b>B</b> <b>RURAL ENTERPRISE DEVELOPMENT</b> ( contd.)	

# Schedule of Entrepreneurship Activities of EDI

Period	Objectives and Outcome
June 1-25, 1993 July 5-30, 1993	Some 50 teachers of technical institutions having ED courses to be trained to develop self-employment orientation among youth.
June 7-18, 1993	To assess and build college students' potential for venturing into industry and trade for a career. Search for excellence in life productive use of summer vacation.
December 13, 1993 to January 7, 1994	National programme; about 50 college/university teachers representing science & technical institutions and commerce/business schools will be developed as Resource Persons to play the role of Teacher-Trainers for organising EDPs. Intensive training covering knowledge, skills and attitudes.
January 3-4, 1994	To share experiences of schools and colleges in introducing entrepreneurship in education and evolve policy recommendations for faster introduction and strengthening of ED courses.
March 28-30, 1994	To provide a platform for researchers, academicians and practitioners of entrepreneurship for discussing and sharing ideas, concerns and concepts on entrepreneurship research in India and abroad.
Summer or Winter vacation	Upto 5 EDI Fellowships to ED trainers, teachers, researchers to work on specific themes; travel, on-campus residence and library support.

(April 1, 1993 - March 31, 1994)

## Activity

## Location/Duration

7	<b>RURAL ENTERPRISE DEVELOPMENT</b> ( contd.) Forty five Rural Entrepreneurship Development Programmes Sponsors: Small Industries Development Bank of India/ National Bank for Agriculture & Rural Development	Regional 1 year
8	Rural Accredited Trainers' Course Sponsor: National Bank for Agriculture & Rural Development	EDI Campus 5 weeks
9	NGO's workshop on RED approach	EDI Campus 2 days
C	<b>PERFORMANCE &amp; GROWTH OF EXISTING ENTREPRENEURS</b>	
10	Six Performance Improvement Programmes (PIPs) Sponsor: Friedrich-Naumann-Stiftung, New Delhi office.	Delhi, Bhatinda, Trivandrum, Jammu, Guwahati, Tirupati 50 hours
11	Two Business Counsellors' Programmes Sponsor: Friedrich-Naumann-Stiftung, New Delhi office.	Pune & Tirupur 1 week each
12	Three Competent Management Assistants Programmes(COMAPs) Sponsor: Friedrich-Naumann-Stiftung, New Delhi office.	Ludhiana, Jammu/Jodhpur, Tirupur, 14 weeks each
13	Two Growth Programmes for Existing SSI Enterprises Sponsor: Friedrich-Naumann-Stiftung, New Delhi office.	Pune, Tirupur 6 days

# Schedule of Entrepreneurship Activities of EDI

Period	Objectives and Outcome
April, 1993 to March, 1994	Collaboration with VOs in organising RED programmes for rural poor and development of their entrepreneurial capabilities for initiating self-employment activities. Creation of around 1,000 enterprises.
July 26, 1993 to August 27, 1993	25 committed and competent Entrepreneur Trainer-Motivators will be developed for voluntary organisations for organising self-employment related economic activities for rural youth, rural unemployed, landless labourers etc. after intensive training on rural entrepreneurship development process and alternatives.
January 11-12, 1994	To share experiences of EDI of its Rural Entrepreneurship Development approach among VOs, researchers, academicians and support system officials concerned with RD.
January - December, 1993	To develop and counsel existing entrepreneurs for improving their performance in industrial ventures; growth of SSI units with competency and need based inputs in collaboration with local institutions/ industry associations.
April - November, 1993	To enhance knowledge, skills and attitudes of those involved in counselling SSI entrepreneurs. Professionals, consultants, officers of banks, SSI associations, industry officers to be trained to provide performance and growth inputs to SSI units.
April - November, 1993	Development of well-rounded managerial assistants for SSI sector thereby providing manpower support to improve their performance; a unique programme to utilise graduates to acquire skills, knowledge for assured jobs in SSI sector.
April - November, 1993	Training and counselling of existing entrepreneurs to help them grow from small enterprises to medium. They will be imparted counselling on growth process and key functional areas of management. Counselling on one-to-one basis will be provided for one year

(April 1, 1993 - March 31, 1994)

Activity	Location/Duration
14 Pilot programme with ISRO/SAC on High-Tech Enterprises Sponsor: Indian Space Research Organisation	ISRO, Ahmedabad 1 week
15 Twenty Small Industries Management Assistant Programmes (SIMAPs) Sponsor: Small Industries Development Bank of India	Selected States 14 weeks
16 COMAP Trainers' Course Sponsor: Small Industries Development Bank of India	EDI Campus 1 week
17 Refresher Programme for 'SPEC' participants	EDI Campus 2 days
18 Functional Appreciation Programmes (National) (a) International Marketing      Sponsor: Friedrich-Naumann-Stiftung, (b) Strategic Management              New Delhi office.	EDI Campus 5 days each
19 Preparatory Workshop on New Economic Policy Sponsor: Friedrich-Naumann-Stiftung, New Delhi office.	EDI Campus 2 days
20 Succession Planning for Entrepreneurial Continuity - SPEC - V ( Core Programme)	EDI Campus 2 weeks
21 National Action Workshop on New Economic Policy Sponsor: Friedrich-Naumann-Stiftung, New Delhi office.	New Delhi 2 days

# Schedule of Entrepreneurship Activities of EDI

Period	Objectives and Outcome
May 13-17, 1993	To guide and help scientists of ISRO in setting up new ventures in high-tech areas.
May '93 to March ;94	Development of well-rounded managerial assistants for SSI sector thereby providing manpower support to improve their performance; a unique programme to utilise graduates to acquire skills, knowledge for assured jobs in SSI sector, selected organisations to be associated.
June 7-12, 1993	Trainers, teachers, consultants of existing ED and training organisations to be given orientation to conduct COMAPs/SIMAPs.
June 30 - July 1, 1993	To interact with past SPEC participants (40) to understand their internalisation of various inputs of SPEC and their approaches in facilitating easy transition.
(a)August 3 - 7,1993 (b)Nov. 29 - Dec. 3, 1993	Functionally relevant and commercially viable national programmes to be organised regularly at EDI. Intensive residential programmes for existing SMEs to meet new environment after economic reforms.
September 2-3,1993	To provide a platform for consultants, bankers, policy analysts, entrepreneurs and associations of industries for discussing and evolving action recommendations to cope with fall out of new economic policy on SMEs.
September 13 - 25, 1993	To develop sons/ daughters/ wards of existing entrepreneurs for joining family business for growth, smooth management transition and entrepreneurial continuity; a national programme based on extensive research and past success..
November 11-12, 1993	To sensitize top policy-makers, financial institutions, training and counselling organisations and others connected with SMEs on action recommendations emerging from preparatory workshop.

(April 1, 1993 - March 31, 1994)

Activity	Location/Duration
22 Two Growth Programmes - (Refresher)	(a)Bangalore & (b)EDI Campus 3 days each
23 Two Marketing Entrepreneurs Programmes Sponsor : Small Industries Development Bank of India	Delhi, Bangalore 10 days
D <b>PERFORMANCE IMPROVEMENT OF ED INSTITUTIONS AND ED PROGRAMMES</b>	
24 National ATC (Core programme)	EDI Campus 4 weeks
25 ATC- Silk Board (Karnataka)	Bangalore 6 weeks
26 Advanced Course on (a) Business Opportunity Identification (BOI) Programme (b) Project Report Preparation Programme	EDI Campus 1 week each
(c) `Behavioural Components for EDP trainers (Selection, Motivation, Communication and Counselling)	EDI Campus 2 weeks
27 Best Trainers' Award (1992) (Core activity)	EDI Campus 1 day



# Schedule of Entrepreneurship Activities of EDI

Period	Objectives and Outcome
(a)March 22 - 24, 1994 (b)March 28 - 30, 1994	To support participants of earlier Growth Programmes with regard to their growth plans.
To be decided	About 25 marketing and sales employees/executives to be trained to set up own marketing ventures to assist SSI sales.
May 3 - 28, 1993	To develop 20 trainers of various EDP- conducting organisations in knowledge, attitudes and skills relating to EDPs.
June 28 - August 7, 1993	To develop 25 key officials of Karnataka Silk Board in knowledge, attitudes and skills relating to EDPs. Special Programme.
(a)July 13-17, 1993 (b)July 19-23, 1993	To upgrade skills of EDP trainers in opportunity identification and project report preparation. Advanced Courses.
(c)December 6-16,1993	To upgrade skills of EDP trainers in key behavioural inputs required in EDPs. Advanced Course.
November 30, 1993	To select and honour Best Trainer of EDP for 1992.

(April 1, 1993 - March 31, 1994)

Activity	Location/Duration
28 EDP- trained Entrepreneur of the Year Award (1992)	EDI Campus 1 day
29 ATC - Refresher ( Core programme)	EDI Campus 2 weeks
30 Special Course on Finance and Accounts for trainers	EDI Campus 2 weeks
<b>E ENTREPRENEURSHIP ENVIRONMENT &amp; SUPPORT SYSTEM</b>	
31 COMFAR training programme for project appraisal officers	EDI Campus 1 week
32 Workshop on `Start-up Problems' in NER Sponsor: State Bank of India North Eastern Consultancy Organisation, Imphal	Imphal/ Shillong 2 days
33 FBEI - based training programme for financial institutions and banks	UP/South India 1 week
<b>F RESPONDING TO SPECIAL NEEDS OF STATES</b>	

# Schedule of Entrepreneurship Activities of EDI

Period	Objectives and Outcome
November 30, 1993	To select and honour Best EDP Trained Entrepreneur for 1992. Award by EDI for the first time.
December 20 -31, 1993	To interact with and counsel past ATC trainers to make them more effective and acredit them after evaluation.
December 22, 1993 to January 3, 1994	To upgrade skills of EDP trainers in designing and imparting finance - related inputs in their programmes. Emphasis on knowledge, methods and teaching materials.
November 3-10,1993	To train project appraisal officers in advanced technique of COMFAR, a special UNIDO package and financial analysis on computers.
November, 1993	To provide platform for discussing and evolving policy recommendations and actions for overcoming start-up problems in NER.
January, 1994	To develop bankers' skills in assessing entrepreneurs using FBFI technique. 25 officers from banks and various financial institutions will be trained.

(April 1, 1993 - March 31, 1994)

**Activity**

**Location/Duration**

34      **RESPONDING TO SPECIAL NEEDS OF STATES (contd.)**  
EDP for AIDC entrepreneurs  
Sponsor: Assam Industrial Development Corporation

EDI Campus  
4 (1+3) weeks

35      Refresher programme for AIDC officers on petrochemicals  
Sponsor: Assam Industrial Development Corporation

EDI Campus  
10 (3+7) days

36      EDP for Tripura entrepreneurs  
Sponsor: Govt. of Tripura

EDI Campus  
4 weeks

**G      INTERNATIONAL ACTIVITIES**

37      International Workshop on Innovations  
in Training Techniques

EDI Campus  
3 days

38      Two UNIDO programmes on Project Preparation and Appraisal  
Sponsor: UNIDO, Vienna & GOI

EDI Campus  
4 weeks each

39      FBEI - based training programme for financial institutions and banks

EDI Campus  
1 week

40      CFTC programme for Entrepreneurship trainers  
Sponsor: CFTC, London

EDI Campus  
4 weeks

# Schedule of Entrepreneurship Activities of EDI

Period	Objectives and Outcome
August 9 -28, 1993	To help develop industrialisation in NE by offering special need - based programme for selected potential entrepreneurs in Assam. 25 potential entrepreneurs will be trained.
September 15-17, 1993	Advanced level interactions on downstream projects based on petrochemicals for AIDC officers earlier trained at EDI.
November 8 -27, 1993	To help develop industrialisation in NE by offering special need - based programme for selected potential entrepreneurs in Tripura. 30 potential entrepreneurs will be trained.
April 27-29,1993	To provide platform for discussing and sharing various innovations made in training techniques among developed and developing countries on Small Business and Entrepreneurship Development.
October 4-30, 1993 January 17 to February 11, 1994	To train officers of project financing agencies and departments of developing countries on advanced techniques in project preparation and appraisal.
November 16 -21, 1993	To develop bankers' skills in assessing entrepreneurs using FBFI technique. 20 officers from banks and various financial institutions of developing countries to attend, Innovative, research based interview technique.
February 15 to March 25, 1994	To develop trainers, teachers, officers from various organisations connected with small business and entrepreneurship in conceiving, designing and implementing suitable EDPs in participating countries of Third World.

(April 1, 1993 - March 31, 1994)

## MONTHWISE EDI'S PROGRAMMES FOR THE YEAR 1993-94

No.	Title of The Programme	Location/Duration	Date
<b>APRIL, 1993</b>			
1	Six Performance Improvement Programmes (PIPs)	Delhi, Bhatinda, Jammu, Guwahati, Tirupati, Trivandrum, 50 hours	January - December, 1993
2	International Workshop on Innovations in Training Techniques	EDI Campus 3 days	April 27-29, 1993
3	Forty five Rural Entrepreneurship Development Programmes	Regional 1 year	April, 1993 to March, 1994
4	Two Business Counsellors' Programmes	Pune & Tirupur 1 week each	April - November, 1993
5	Three Competent Management Assistant Programmes	Ludhiana, Jammu Jodhpur, Tirupur, 14 weeks each	April - November, 1993
6	Two Growth Programmes for Existing SSI Enterprises	Pune, Tirupur 6 days	April - November, 1993
7	Two Marketing Entrepreneurs Programmes	Delhi, Bangalore 10 days	April, 1993 to March, 1994
8	Short-term Research Fellowships in Entrepreneurship	EDI Campus 6-10 weeks	Summer or Winter vacation
<b>MAY, 1993</b>			
9	National ATC (Core programme)	EDI Campus 4 weeks	May 3 - 28, 1993
10	Pilot programme with ISRO/SAC on High-Tech Enterprises	ISRO, Ahmedabad 1 week	May 13-17, 1993

# Schedule of Entrepreneurship Activities of EDI

11	Twenty Small Industries Management Assistant Programmes (SIMAPs)	Selected States 14 weeks	May, 1993 to March, 1994
<b>JUNE, 1993</b>			
12	Faculty Development Programme for Gujarat state	EDI Campus 4 weeks	June 1-25, 1993
13	COMAP Trainers' Course	EDI Campus 1 week	June 7-12, 1993
14	National Summer Camp on Entrepreneurial Adventure for (college) Youth	EDI Campus 2 weeks	June 7-18, 1993
15	ATC- Silk Board (Karnataka)	Bangalore 6 weeks	June 28 - August 7, 1993
16	Refresher Programme for 'SPEC' participants	EDI Campus 2 days	June 30 - July 1, 1993
<b>JULY, 1993</b>			
17	Faculty Development Programme for Gujarat state	EDI Campus 4 weeks	July 5-30, 1993
18	Advanced Courses on (a) BOI Programme (b) Project Report Preparation Programme	EDI Campus 1 week each	July 13-17, 1993 July 19-23, 1993
19	Rural Accredited Trainers' Course	EDI Campus 5 weeks	July 26, 1993 to August 27, 1993
<b>AUGUST, 1993</b>			
20	Functional Appreciation Programme (National) International Marketing	EDI Campus 5 days	August 3 - 7, 1993
21	EDP for AIDC entrepreneurs	EDI Campus 4 (1+3) weeks	August 9-28, 1993

(April 1, 1993 - March 31, 1994)

**SEPTEMBER ,1993**

- |    |  |                             |                        |
|----|--|-----------------------------|------------------------|
| 22 | Preparatory Workshop on New Economic Policy  | EDI Campus<br>2 days        | September 2-3,1993     |
| 23 | Succession Planning for Entrepreneurial Continuity<br>- SPEC - V ( Core Programme) | EDI Campus<br>2 weeks       | September 13 - 25,1993 |
| 24 | Refresher programme for AIDC officers on<br>petrochemicals                         | EDI Campus<br>10 (3+7) days | September 15-17, 1993  |

**OCTOBER ,1993**

- |    |   |                       |                    |
|----|---|-----------------------|--------------------|
| 25 | UNIDO programme on Project Preparation<br>and Appraisal | EDI Campus<br>4 weeks | October 4-30, 1993 |
|----|---|-----------------------|--------------------|

**NOVEMBER , 1993**

- |    |   |                           |                        |
|----|---|---------------------------|------------------------|
| 26 | COMFAR training programme for project<br>appraisal officers             | EDI Campus<br>1 week      | November 3-10,1993     |
| 27 | EDP for Tripura entrepreneurs   | EDI Campus<br>4 weeks     | November 8 -27, 1993   |
| 28 | National Action Workshop on New Economic Policy                         | New Delhi<br>2 days       | November 11-12, 1993   |
| 29 | FBEI - based training programme for financial<br>institutions and banks | EDI Campus<br>1 week      | November 16 -21, 1993  |
| 30 | Functional Appreciation Programme (National)<br>Strategic Management    | EDI Campus<br>5 days      | Nov. 29 - Dec. 3, 1993 |
| 31 | Best Trainers' Award (1992) (Core activity)                             | EDI Campus<br>1 day       | November 30, 1993      |
| 32 | EDP- trained Entrepreneur of the Year Award (1992)                      | EDI Campus<br>1 day       | November 30, 1993      |
| 33 | Workshop on `Start-up Problems' in NER                                  | Imphal/Shillong<br>2 days | November, 1993         |



# Schedule of Entrepreneurship Activities of EDI

## DECEMBER, 1993

- |    |  |                       |   |
|----|--|-----------------------|---|
| 34 | Advanced Course on `Behavioural Components for EDP trainers (Selection, Motivation, Communication and Counselling) | EDI Campus<br>2 weeks | December 6-16,1993                      |
| 35 | Faculty Development Programme (FDP) for college/university teachers of entrepreneurship (Core programme)           | EDI Campus<br>4 weeks | December 13,1993 to<br>January 7,1994   |
| 36 | ATC - Refresher ( Core programme)  | EDI Campus<br>2 weeks | December 20 -31, 1993                   |
| 37 | Special course on Finance and Accounts for trainers  | EDI Campus<br>2 weeks | December 22, 1993 to<br>January 3, 1994 |

## JANUARY, 1994

- |    |  |                          |                                    |
|----|--|--------------------------|------------------------------------|
| 38 | National Workshop to share the experiences of schools & colleges in ED courses | EDI Campus<br>2 days     | January 3-4, 1994                  |
| 39 | NGO's workshop on RED approach   | EDI Campus<br>2 Days     | January 11-12, 1994                |
| 40 | UNIDO programme on Project Preparation and Appraisal                           | EDI Campus<br>4 weeks    | January 17 to<br>February 11, 1994 |
| 41 | FBEI - based training programme for financial institutions and banks           | UP/South India<br>1 week | January, 1994                      |

## FEBRUARY, 1994

- |    |  |                       |                                  |
|----|--|-----------------------|----------------------------------|
| 42 | CFTC programme for entrepreneurship trainers | EDI Campus<br>4 weeks | February 15 to<br>March 25, 1994 |
|----|--|-----------------------|----------------------------------|

## MARCH, 1994

- |    |  |   |  |
|----|--|---|--|
| 43 | Two Growth Programmes - (Refresher)                        | (a)Bangalore,<br>(b)EDI Campus<br>3 days each | March 22 - 24, 1994<br>March 28 - 30, 1994 |
| 44 | National Seminar on Current Researches in Entrepreneurship | EDI Campus<br>3 days                          | March 28-30, 1994                          |

(April 1, 1993 - March 31, 1994)

## EDI PUBLICATIONS & AUDIO-VISUALS

### EDI Reports

EDI publishes a quarterly bulletin, EDI Reports, covering activities undertaken by the Institute. (Free circulation on demand)

### Publications

	(Rs.)	(US\$)
1. Entrepreneurship Development Programmes in India & Its Relevance to Developing Countries. -V.G. Patel	130/-	(25)
2. Developing New Entrepreneurs.	200/-	(40)
3. Self-made Impact Making Entrepreneurs. -Gautam R. Jain & Akbar Ansari.	250/-	(45)
4. National Directory of Entrepreneur Trainer-Motivators(1989).	80/-	-
5. Entrepreneurship Bibliography.	55/-	(11)
6. Strategy of Success in Business & Industry (Hindi) -V.G. Patel.	50/-	
7. A Manual on How to Prepare A Project Report -J.B. Patel & D.G. Allampalli.	100/-	(10)
8. In Search of Identity-The Women Entrepreneurs of India. -Ajit Kanitkar & Naline Contractor.	160/-	(15)
9. The Seven Crises & Business Strategy for Survival & Growth -V.G. Patel.		(In Print)

### Journal

The Journal of Entrepreneurship  
( biannual - single copy)

For institutions	£ 35.00	195/-	(52)
For individuals	£ 19.00	115/-	(26)

### Papers

1. Potential of Ex-servicemen for Entrepreneurship: A study -Gautam R. Jain, 1989	48/-	(4)
2. Course for Entrepreneurial Succession in Family Business: A Feasibility Study -Gautam R. Jain, 1989	43/-	(3)
3. The Missionaries- A Study of Entrepreneur Trainer Motivators in India -Dinesh Awasthi, 1989	72/-	(6)
4. Proceedings of National Workshop on Developing Research Agenda in Entrepreneurship -Gautam R. Jain & Dinesh Awasthi, 1989,	81/-	(7)

# Schedule of Entrepreneurship Activities of EDI

	(Rs.)	(US\$)
5. Agenda For Change -Entrepreneurship Education in Management Schools.	75/-	(6)
6. Institution Building for Entrepreneurship Development -Lessons from India -V. G. Patel	-	-
7. Approaches to Entrepreneurship Development -A Trend Analysis -D. N. Awasthi	-	-
8. EDI's Entrepreneurship Development Programmes For New Enterprise Creation. -A Case Study. -V. G. Patel & D. N. Awasthi	-	-

## Video Cassettes

1. Five Success Stories of First Generation Entrepreneurs	1,000/-	(100)
2. Assessing Entrepreneurial Competencies	1,000/-	(100)
3. Business Opportunity Selection and Guidance	750/-	(75)
4. Problem Solving -An Entrepreneurial Skill	750/-	(75)
<u>Seven Crises in Business</u>		
5. Starting Crisis in Business	250/-	(20)
6. Cash Crisis in Business	250/-	(20)
7. Delegation Crisis in Business	250/-	(20)
8. Leadership Crisis in Business	250/-	(20)
9. Financial Crisis in Business	250/-	(20)
10. Prosperity Crisis in Business	250/-	(20)
11. Management Succession Crisis in Business	250/-	(20)
12. Planning for Competition & Growth	250/-	(20)
(Special Offer: Institute will bear postage & packaging charges in case of purchase of a complete set of 'Seven Crises in Business' series (Sr. No. 5 to 12)		

## Kit

1. Achievement Motivation Training (AMT) Kit.	700/-	(56)
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## Clippings

1. Entrepreneurship Newspaper Clippings Yearbook.1989.	120/-	(10)
2. Entrepreneurship Newspaper Clippings Yearbook.1990.	185/-	(15)
3. Entrepreneurship Newspaper Clippings Yearbook.1991.	300/-	(24)
4. Entrepreneurship Newspaper Clippings Yearbook.1992.	250/-	(20)

Note: All prices exclude postage & packing.

10% discount is allowed to all training/educational institutions, government organisations and libraries on all above publications & audio-visuals.

## THE INSTITUTE

The Entrepreneurship Development Institute of India (EDI), set up in 1983, is an autonomous institution registered under the Societies Registration Act. Sponsored jointly by Industrial Development Bank of India (IDBI), Industrial Finance Corporation of India (IFCI), Industrial Credit and Investment Corporation of India (ICICI) and State Bank of India (SBI), with the active support of the Govt. of Gujarat, the Institute is a national resource centre governed by its own Board. Committed to education, research and training, it has earned a great deal of national and international recognition for its efforts as reflected in the support it has received from the World Bank, International Labour Organisation, UNIDO, Commonwealth Secretariat and several other international agencies.

## THE MISSION

The EDI believes that entrepreneurs are not necessarily born; they can be developed through well conceived and well directed activities. It is now widely recognised that education can be a very effective instrument to bring out latent resources and capabilities of people. Contingent on this belief, the mission of EDI is:

- To augment the supply of industrial entrepreneurs through education and training;
- To produce multiplier effect on opportunities for self-employment;
- To improve the managerial capabilities of small scale industries;
- To contribute to the dispersal of business ownership and thus to expand the social base of Indian entrepreneurial class;
- To contribute to the creation and dissemination of new knowledge and insight in entrepreneurial theory and practice through research;
- To augment the supply of trainer-motivators for entrepreneurship development;
- To participate in institution building efforts;
- and
- To collaborate with similar organisations in India and other developing countries to accomplish the above objectives.

For further information; please contact:  
Publicity, Promotion & Publication Cell,



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