

ENTREPRENEURSHIP
DEVELOPMENT
INSTITUTE OF INDIA

programme package



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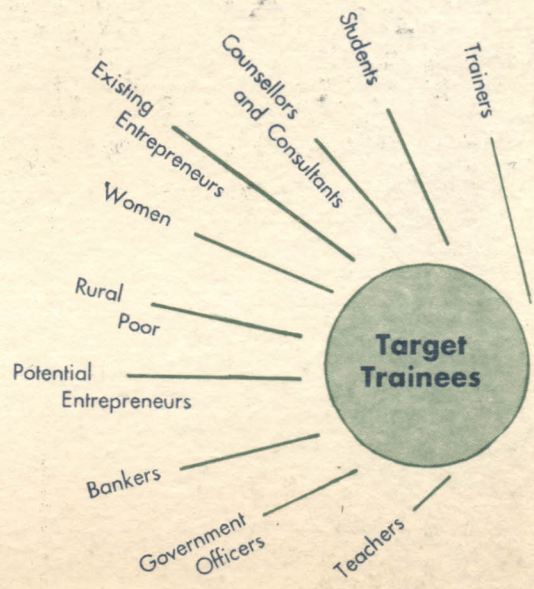
the institute and its mission

The Entrepreneurship Development Institute of India (EDI), a wholly autonomous body, was set up in 1983.

Sponsored by the apex financial institutions, the Industrial Development Bank of India (IDBI), the Industrial Finance Corporation of India (IFCI), the Industrial Credit and Investment Corporation of India (ICICI) and State Bank of India (SBI), the sprawling campus is built on twenty three acres of land provided by the Government of Gujarat, near Bhat village about 5 Kms. from the Ahmedabad airport and 14 Kms. from the Ahmedabad railway station.

EDI's mission began with a commitment to providing other developmental agencies with innovative training techniques, teaching and training material of superlative quality and sharing the benefits of in house research as well as experience in the relevant spheres. EDI today is an acknowledged national resource organisation, committed to entrepreneurship education, training and research.

In keeping with its vision EDI has continually been identifying new thrust areas and enlarging its scope of operations to encompass these emerging areas, thereby advancing the frontiers of the theories and practices of entrepreneurship and effectively contributing to the nation's economic vitality.



target groups

publications

- | | | |
|-----|--|--------------------------------|
| 1. | Entrepreneurship Development Programme in India and its Relevance to Developing Countries - V.G. Patel | Rs. 130/- US \$ 25 |
| 2. | Developing New Entrepreneurs | Rs. 200/- US \$ 40 |
| 3. | Self-Made Impact-Making Entrepreneurs
-Gautam R. Jain & M. Akbar Ansari | Rs. 250/- US \$ 45 |
| 4. | National Directory of Entrepreneur Trainer-Motivators (1989) | Rs. 80 |
| 5. | Entrepreneurship Bibliography | Rs. 55/- US \$ 11 |
| 6. | Strategy of Success in Business and Industry (Hindi)
- V.G. Patel | Rs. 50/- |
| 7. | In Search of Identity - The Women Entrepreneurs of India
- Ajjit Kaniikar & Nalinee Contractor | Rs. 160/- US \$ 15 |
| 8. | Performance Improvement Series for Existing Entrepreneurs of SSIs | Rs. 10/- US \$ 5 (Per Booklet) |
| | i Budgeting | |
| | ii Energy Conservation | |
| | iii Cost Consciousness in SSI. | |
| | iv Business Plan for SSI. | |
| | v Cash Flow in Small Business Management | |
| | vi Understanding Value Engineering | |
| | vii Basics in Export Marketing | |
| | viii Just in Time | |
| | ix Record-keeping in Small Business Management | |
| | x Statutory Aspects in Small Scale Industries | |
| 9. | Not Born - The Created Entrepreneurs
- Jose Sebastian & Sanjay Thakkar | Rs. 175/- US \$15 |
| 10. | New Initiatives in Entrepreneurship Education and Training -
Edited by Gautam Jain & Debmuni Gupta | Rs.200/- US \$ 25 |
| 11. | The Seven Crises & How to beat them | Rs. 180/- |

video cassettes

- | | | |
|-----|--|----------------------|
| 1. | Five Success Stories of First-Generation Entrepreneurs | Rs. 1000/- US \$ 100 |
| 2. | Assessing Entrepreneurial Competencies. | Rs. 1000/- US \$ 100 |
| 3. | Business Opportunity Selection & Guidance | Rs. 750/- US \$ 75 |
| 4. | Starting Crisis in Business | Rs. 250/- US \$ 20 |
| 5. | Cash Crisis in Business | Rs. 250/- US \$ 20 |
| 6. | Delegation Crisis in Business | Rs. 250/- US \$ 20 |
| 7. | Leadership Crisis in Business | Rs. 250/- US \$ 20 |
| 8. | Financial Crisis in Business | Rs. 250/- US \$ 20 |
| 9. | Prosperity Crisis in Business | Rs. 250/- US \$ 20 |
| 10. | Management Succession Crisis in Business | Rs. 250/- US \$ 20 |
| 11. | Planning for Competition & Growth | Rs. 250/- US \$ 20 |
| 12. | Problem Solving - An Entrepreneurial Skill | Rs. 750/- US \$ 75 |
| 13. | Jewels from the Dust - The Making of the Rural Entrepreneurs | Rs. 250/- US \$ 20 |
| 14. | The World of Women Entrepreneurs | Rs. 250/- US \$ 20 |

areas of operation

Trainers' Training Programmes

- Number of National Accredited Trainers Course (ATC) Organised	: 14
Number of trainers trained	: 195
Number of Accredited trainers	: 110
- Number of Rural Trainers	: 5
- Training programmes organised	
Number of rural trainers trained	: 112

EDP with Rural Orientation

- Number of REDPs Completed	: 125
Number of rural poor trained	: 3025
Number of rural enterprises set up	: 1134
- Experiment in Group Entrepreneurship in Nagaland :	
Number of societies Created	: 29
Number of units started	: 240
- Number of Regional Workshops organised on RED strategy for NGOs/VOs	: 4
Number of NGO officers attended	: 74
- Workshop for Chief Executives of NGOs on 'Informal Credit Delivery System'	: 1
Number of CEOs attended	: 26
- Workshop on Entrepreneurial Women in Rural Informal Sector : Intervention in Strategies & Alternative Approaches	: 1
Number of Delegates	: 25

Entrepreneurship in Education

- Launching of Open Learning Programme in Entrepreneurship (OLPE)	
- Number of TTPs/FDPs organised	: 25
No. of Technical Teachers Trained	: 500
- Number of National Summer Camps organised for college going youth	: 3
Student Participants	: 97
- Number of Summer Camps organised for school children in age group of 12-17 years	: 1
Student Participants	: 34
- National Seminar on Current Research in Entrepreneurship	
- Workshop of Authors of Children's Literature	
- Number of Shibirs organised for Gujarat Schools	: 40
Student Participants	: 1600

Number of EDPs conducted

- Demonstration EDPs	: 22
Entrepreneurs trained	: 550
- Science & Technology EDPs	: 10
S&T Entrepreneurs trained	: 240
- Special EDPs	: 6
(Tourism EDP /Tribal EDP/ Banana Fibre EDP)	

Programmes for Existing Entrepreneurs

- Performance Improvement Programmes	: 37
Entrepreneurs trained	: 740
- Competent Management Assistant Programmes	: 37
No. of persons trained	: 750
- Growth Programmes	: 4
No. of entrepreneurs trained	: 85
- Business Counsellors' Programmes	: 4
No. of counsellors trained	: 78
- Succession Planning for Entrepreneurial Continuity	: 6
No. of successors trained	: 155

Sensitizing the Environment

- Number of Entrepreneurs' Meets organised	: 11
- Number of ED Orientation Programmes organised for officers of DICs/Banks/ Financial Institutions	: 20
- Number of Extension Motivation Programmes organised for support system officials	: 12
- Number of FBEL programmes conducted for Banks/Financial Institutions	: 14
- Number of COMFAR programmes organised to facilitate project appraisal	: 2
- Trainers Training programme for Central Silk Board	: 1
Number of officers trained	: 27

International Involvement

- Number of programmes conducted for training Entrepreneur Trainers-Motivators for developing countries	: 11
Total number of Trainers trained	: 192
- Number of polytechnic teachers trained as Resource persons for Commonwealth Association of Polytechnics in Africa (CAPA)	: 18
- Number of programmes organised on 'Industrial Project Preparation & Appraisal'	: 6
Number of Officers trained	: 143

	Location	Duration	Period	Target Group	Objectives and Outcome
● 6. BBA Course for Entrepreneurial Personality Development-I	Gujarat University	1 semester	April, 1995	BBA 1st Year Students	Institutionalising entrepreneurship in business education. Total 250-300 students imbued entrepreneurial qualities.
● 7. BBA Course for Entrepreneurial Personality Development-II	Gujarat University	1 semester	April, 1995	BBA 2nd year students	—
● 8. Orientation Programme for H.L. College, Ahmedabad (2 programmes)	HL College	3 days each	Both the programmes in early 1995-1996	Commerce Degree students	Pilot work. Around 50 students of commerce stream will be sensitised towards entrepreneurial options.
◆ 9. National Seminar on 'Current Researches in Entrepreneurship'	EDI Campus	3 days	March 19-21, 1996	Academicians	To provide a platform for researchers, academicians and practitioners of entrepreneurship for discussing and sharing ideas, concerns and concepts on entrepreneurship research in India and abroad.
◆ 10. Workshop on Entrepreneurship Curriculum in Institutions of Higher Learning and Issues of Implementation	EDI Campus	1 day	March 22, 1996	Educationists	To sensitise principals, planners and educationists about existing situations and areas of improvement based on research report [see B(2) above]. Re-orientation of 15-20 educationists.

- Training
- ◆ Workshops/Seminars

entrepreneurship in education

	Location	Duration	Period	Target Group	Objectives and Outcome
● 1. Open Learning Programme in Entrepreneurship (OLPE)	Regional	9 months	Throughout the year	Graduates & Employees	To help youth, employees and professional setup their own businesses, By the turn of the year, around 1000 candidates will be trained
● 2. Faculty Development Programme in Entrepreneurship (FDP)	EDI Campus	4 weeks	Sept 4-29, 1995	Teachers of Science & Technology institutions	To train teachers of S&T institutions on entrepreneurship development activities Around 25 teachers will be trained
● 3. National Summer Camp on Entrepreneurial Adventure for college going youth - 1 National Camp	EDI Campus	2 weeks	May 22- June 1, 1995	HSC and degree students	To assess and build the potential of college students for achieving excellence in life Productive use of summer vacation
● 4. Summer Camp for School Children - 1 for General Group - 1 for Vocational & Science Stream	EDI Campus EDI Campus	1 week 1 week	May 15-20, 1995 May 1-6, 1995	10+2 students (12-17 years old children)	To inculcate the spirit of entrepreneurship About 35 children will be trained to be 'achievers' in each of these programmes
● 5. Entrepreneurship Orientation Visits	EDI Campus	half-a-day each	Throughout the year	School Children (10+2 vocational stream)	'Catch Them Young' To provide a taste of entrepreneurship to school children visiting EDI Five schools, 250 students

(Contd. overleaf)

performance improvement of e.d. institutes and e.d. programmes

	Location	Duration	Period	Target Group	Objectives and Outcome
● 1. Entrepreneur Selection, Motivation, Competencies & Counselling	EDI Campus	2 weeks	Sept 18-29,1995	Trainers and professionals organising ED activities	To help ETMs develop professional expertise in behavioural modules of EDPs with special reference to selection, motivation and counselling. Intensive programme.
● 2. International Prog. on Business Opportunity Guidance	EDI Campus	1 week	Nov 6-11,1995	EDP Trainers/ Consultants.	To upgrade skills of EDP trainers, business counsellors and consultants in opportunity identification. An advanced course.
● 3. International Prog. on Project Report Preparation	EDI Campus	1 week	Nov 3-18,1995	Busi.Counsellors of India & dev. countries	To upgrade skills of EDP trainers, business counsellors and consultants in project report preparation.
● 4. Programme on Management Inputs in EDPs	EDI Campus	1 week	Jan 1-6,1996	EDP/PIP Trainers	To help the trainers in handling sessions of small business management through the use of manual developed by EDI for the purpose. Around 20-25 trainers will be trained.
● 5. Trainers' Training Programme - 1 for KVIC - 1 for IEDs/CEDs	EDI Campus	5 weeks	Nov 20-Dec 22, 1995	KVIC officials	Programme for KVIC officials for incorporating ED inputs in their skill development programmes.
	EDI Campus	4 weeks	Aug 21-Sept 15, 1995	EDP Trainers	To increase the supply of Trainer-Motivators in state-level IEDs/CEDs for carrying out ED related activities effectively.
■ 6. Managing IED-Bihar	Patna	6 months	March, 1995 onwards	—	In response to a request from the Bihar state government to manage IED-Bihar till a full-time CEO is selected and appointed with EDI support

	Location	Duration	Period	Target Group	Objectives and Outcome
<ul style="list-style-type: none"> ● 1. Trainers' Training Programme for NGOs : <ul style="list-style-type: none"> - North India - East & North-East - South India 	EDI Campus Ranchi Bangalore	4 weeks 4 weeks 4 weeks	Apr18-May13,1995 May-June,1995 May-June,1995	Extension Officers of NGOs/VOs	Institutionalisation of Rural Entrepreneurship Development and Micro Enterprise Creation Activities in the NGO sector.
<ul style="list-style-type: none"> ● 2. Training Programme on Informal Micro Credit Delivery System. <ul style="list-style-type: none"> - North,NE & Eastern - South India 	EDI Campus Bangalore	3 weeks 3 weeks	Dec 19, 1995 Jan 6, 1996 Nov 27- Dec 15, 1995	Operational-level functionaries of NGOs	Building up the capabilities of NGOs in Operating Micro Credit Delivery Scheme.
<ul style="list-style-type: none"> ● 3. Rural Entrepreneurship Development Programmes <ul style="list-style-type: none"> - SIDBI (50 REDPs) - Follow-up 1994-95 REDPs 	Regional Regional	— —	Throughout the year -da-	Rural youth	Promoting rural micro-enterprises with NGO support.
<ul style="list-style-type: none"> ◆ 4. Workshop for Chief Executives of NGOs on Informal Micro Credit Delivery System <ul style="list-style-type: none"> - South India - East & NE Region 	Bangalore Cuttack	5 Days 5 Days	Aug-Sept,1995 Oct30-Nov3,1995	Chief Executives of NGOs	Initiation of the process of informal micro credit delivery among NGOs.
<ul style="list-style-type: none"> ◆ 5. Regional Workshops for NGO-Bankers Interface <ul style="list-style-type: none"> - North India/Eastern States - Southern states 	Jaipur Hyderabad	3 Days 3 Days	Nov 1-3,'95 Nov 16-18,'95	NGO Bankers	Sensitising banking sector for smooth credit delivery to REDP trainees

- Training
- ◆ Workshops/Seminars
- Research

entrepreneurship environment & support system

	Location	Duration	Period	Target Group	Objectives and Outcome
● 1. Institution-based FBEI in collaboration with IIE, Guwahati	North East Region	1 week	To be decided	Officers of Banks/ Financial Institutions	Spread of FBEI technique in banking sector; service to NER.
■ 2. A study on 'Emergence of Industrial Clusters in India'		1.5 years	April 1995 - Oct 1996	SSIs	A research study with policy implications to strengthen existing industrial clusters and promoting new ones.
■ 3. Initiating the process of creating a Rural Non-Bank Financial Co.		1 year	Throughout the year		Concept paper will precede. Response of financial institutions, government and NGOs will decide course of further action to relieve financial constraints of micro enterprises.
◆ 4. Workshop on 'Redefining Role of Industry Associations'	EDI Campus	2 days	Nov1-2, 1995	Industry Associations	Sensitising industry associations for their new role in the wake of new economic policy regime

- Training
- Other Activities

special needs of states

	Location	Duration	Period	Target Group	Objectives and Outcome
● 1. One General PIP in Tripura	Agartala	50 hrs.	Oct, 1995	Existing Entrepreneurs of Tripura	To improve performance of existing entrepreneurs and to develop their SOFT SKILLS.
● 2. Three Special EDPs in Assam	State & EDI Campus	4 weeks each	To be decided	New Entrepreneurs	To develop and motivate entrepreneurs of Assam on business opportunities related to petrochemical complex. To direct unemployed youth towards gainful employment. Repeat assignment.

- Training
- ◆ Workshops/Seminars

	Location	Duration	Period	Target Group	Objectives and Outcome
● 1. Bhutan Assignment - Performance Improvement Programme (PIP) - Thematic Programme for Existing Entrepreneurs (2 to 4 programmes)	Thimphu	50 hrs.	Aug/Sept, 1995	Existing Entrepreneurs of Bhutan	To improve performance of existing entrepreneurs and to develop their SOFT SKILLS.
	Thimphu	1 week each	By Dec, 1995	-do-	To strengthen the knowledge of existing entrepreneurs in functional areas of management
● 2. Women ETM Programme for Commonwealth and Non-Commonwealth Member countries	EDI Campus	4 weeks	June 5 - July 1 1995	Women Entrepreneur Trainer/Motivators	A package to train Trainer-motivators for initiating planning and implementing ED activities; to equip them on assessing entrepreneurial competencies; to groom them for effective counselling; and to share Indian experiences on Small Enterprise Creation.
● 3. Programmes for Commonwealth and Non-Commonwealth Member Countries on : - Business Opportunity Identification - Project Report Preparation	EDI Campus	2 weeks	Nov 6-11, 1995	Trainers/Consultants/Dev.Officers	To impart knowledge on new methods, concepts and techniques for identification and linking business opportunities with entrepreneurs. CFTC Fellowship.
	EDI Campus	2 weeks	Nov-13-18, 1995	Trainers/Consultants/Dev.Officers/Bankers/Appraisal Officers	To teach components of Project Report using new tools & techniques and also computer-aided financial analysis with EDI's FAME software
● 4. One ETM Programme in Ghana in collaboration with MDPI of Ghana	Accra, Ghana	4 weeks	Sept, 1995	EDP Trainers	To develop a group of trainers from African countries and simultaneously develop capabilities of local institutions for implementing ED activities in African continents. CFTC support likely.
● 5. Two programmes on 'Industrial Project Preparation & Appraisal'	EDI campus	4 weeks each	Jan 8 - Feb 2 1996 Feb 19 - Mar 15 1996	Bank Officers/Trainers/Consultants/Govt. Officers	Enhancing skills of evaluating project proposals using new tools & techniques and also computer-aided financial analysis using UNIDO COMFAR software. 25 participants in each programme.
● 6. International FBEI Programme (2 Nos.)	Malawi	1 week each	April/May, 1995	Business Promotion Officers/Consultants/Credit Officers of NGOs	To develop skills among participants to assess entrepreneurial competencies through innovative research-based interview technique. Request received from DEMATT, Malawi

- Training
- ◆ Workshops/Seminars

performing & growth of existing entrepreneurs

	Location	Duration	Period	Target Group	Objectives and Outcome
● 1. Succession Planning for Entrepreneurial Continuity (SPEC-VII)	EDI Campus	2 weeks	July 3-15, 1995	Sons/Daughters/wards of existing entrepreneurs	To train children of existing entrepreneurs to join their family businesses or start new enterprises. Around 25-30 second generation entrepreneurs will be trained.
● 2. Performance Improvement Programmes (PIPs) for Women (3 Nos)	Regional	50 hrs.	Apr- Nov, 1995	Existing Women Entrepreneurs	To develop and counsel existing women entrepreneurs for improving their performance in industrial ventures; growth of SSI units with competency and need-based inputs in collaboration with local industry associations/institutions.
● 3. Business Counsellors' Programmes (4 Nos)	Regional	1 week each	Apr, 1995 - March 1996	Consultants/ Bank Officials/ Ind.Officials	To enhance knowledge, skills and attitudes of those involved in counselling SSI entrepreneurs to provide growth inputs after growth programmes are implemented.
● 4. Growth Programmes (4 Nos)	Regional	Each Prog. stretched over 3 mnths.	Apr, 1995 - March 1996	Existing Entrepreneurs enterprises	Training and counselling of existing entrepreneurs to help them grow from small to medium. They will be imparted counselling on growth process and key functional areas of management. One-to-one counselling will be provided for one year.
● 5. Vendor Development and Network Strategy Programme	Regional	2 weeks	Feb, 1996	Existing & Potential Entrepreneurs	To develop existing & potential entrepreneurs as vendors to medium & large enterprises thereby developing linkages between them and identifying business opportunities that can be undertaken by potential vendors.

(Contd. overleaf)

performance & growth of existing entrepreneurs

- Training
- ◆ Workshops/Seminars
- Other Activities

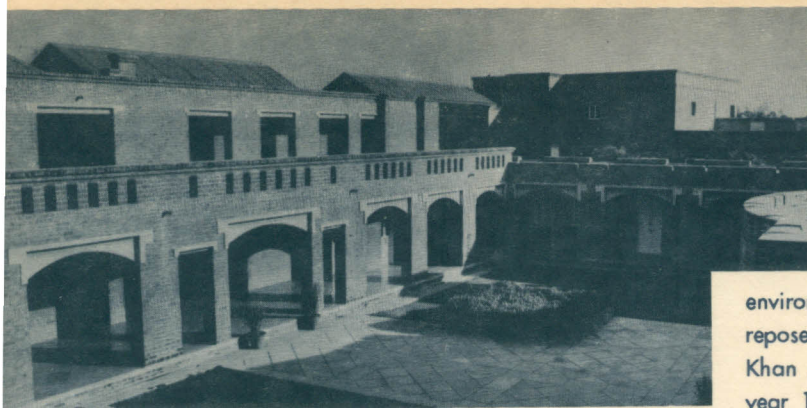
	Location	Duration	Period	Target Group	Objectives and Outcome
● 6. Intrapreneurship Programme	EDI Campus	10 days	Feb 6-16, 1996	Sr. Managers/ Supervisors of SMEs	To quicken the pace of industrial development in SMEs. About 25 managers and supervisors will be trained to become entrepreneurial employees.
◆ 7. Workshop on 'Impact of New Industrial Policy and GATT on SMEs (2 Nos)	Regional	1 day	Apr-Dec, 1995	Existing Entrepreneurs	To sensitise the environment and help entrepreneurs be aware of the changing scenario Based on two studies of the Institute
■ 8. Growth Consultancy for Existing Entrepreneurs	Gujarat	—	Throughout the year	Existing SMEs	Two retainerships already signed. Comprehensive counselling for growth; high learning value for teaching.

	Location	Duration	Period	Target Group	Objectives and Outcome
★ 1. Entrepreneurship in Education					
i. Short-term fellowship in Entrepreneurship Research	—	Throughout the year	4-12 weeks each	Researchers	Upto 5 fellowships to ED trainers, teachers and researchers to work on specific themes. Travel, on-campus residence and library support.
ii. Reviewing and suggesting Entrepreneurship Curriculum in the Institutions of Higher Learning	—	6 months	Aug, 1995 - Jan, 1996	colleges	To suggest a model curriculum for Entrepreneurship Education in institutions of higher learning. A national study. A research report will be the outcome.
iii. Conceptual development of entrepreneurship in the Post-Schumpeterian era	—	9 months	Apr-Dec, 1995	Academic community	To document what has happened to the theory of entrepreneurship after Schumpeter, especially with reference to third world countries based on secondary sources.
iv. Women, Technical Knowledge and Entrepreneurship	—	7 months	Aug, 1995 - Feb, 1996	Technical Graduates	To assess the need for and the scope of entrepreneurship training among women with technical education. A 2-state study.
★ 2. Rural Entrepreneurship Development					
i. Issues in Rural Credit : A Case Study of Nagaland	—	6 months	May-Oct, 1995	Nagaland trainees	Research study highlighting EDI's efforts to promote micro enterprises in Nagaland and credit problems encountered therein.
ii. Initiating the process of creating a Rural Non-Bank Financial Company	—	1 year	Throughout the year	—	A concept paper to be prepared. Finding answers to the problems of credit to micro enterprises.

(Contd. overleaf)

	Location	Duration	Period	Target Group	Objectives and Outcome
★ 3. Performance & Growth of Existing Entrepreneurs					
i. Strategic Choices of Women Entrepreneurs from initial stage till growth to stabilisation (pilot study)	—	3 months	Apr-June, 1995	Women Entrepreneurs	An industry-specific and region-specific study to identify strategies of survival and growth of women entrepreneurs. Essential for streamlining training inputs for women entrepreneurs.
ii. Feedback Study of past SPECs	EDI Campus	9 months	Apr-Dec, 1995	Alumni of past SPEC progs.	To evaluate the effectiveness of SPEC in making the sons & daughters of existing entrepreneurs entrepreneurial. A report to help consolidation of SPEC curriculum
★ 4. Performance Improvement of ED Institutes and ED Progs.					
i. Testing the Relevance of Behavioural Selection Tests and AMTs in EDP	2 sample states viz , M.P. & Guj	Phase I 9 months Phase II 36 months	Apr-Dec, 1995 Throughout the year	Study on EDP Trainees	To assess the contribution of behavioural selection tests and AMT on EDP start-up and growth of new entrepreneurs - Research Report
ii. Development of New Selection and AMT Tools	Gujarat	-do-	Throughout the year	Potential Entrepreneurs.	To develop a set of new selection and AMT tools suitable to the needs of various target groups

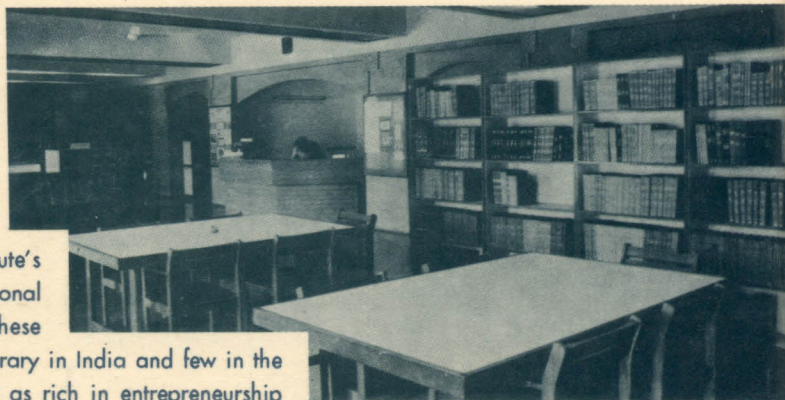
the campus



This elegant campus is modest yet beautiful, functional yet pleasing. Adjudged to be a place with "an inviting environment for work, interaction and repose", it won the prestigious 'Aga Khan Award for Architecture' for the year 1992.

The buildings consist of offices, three air conditioned and well furnished seminar halls, an elegant conference hall and two residential halls which are also air-conditioned and functionally furnished. The kitchen and the dining halls have up-to-date fixtures appropriate for a modern educational institution. Adequate facilities for recreation and relaxation such as music, multi-channel television programmes and indoor games are provided.

the library



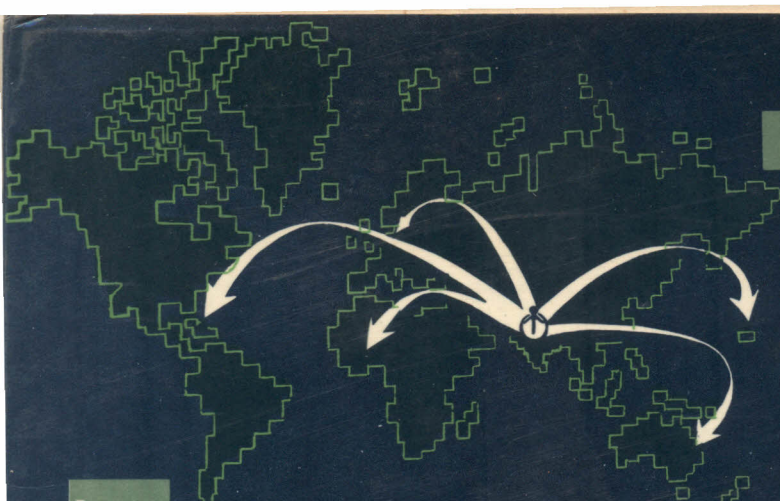
Equally consistent with the Institute's innovative personality are its educational facilities. The most important of these is the library. Perhaps no other library in India and few in the developing world can claim to be as rich in entrepreneurship literature. It subscribes to a large number of journals and periodicals and provides various critical services to its readers, befitting a first class library.



the computer centre

Another important educational facility is the Institute's computer centre. With a highly user-friendly attitude, the Centre continually updates its software inventory to keep pace with the requirements of the Institute's diverse educational endeavours. Added to these, are the indispensable audio-visual equipment necessary for teaching and research activities.

EDI's international interactions



Europe

- U.K. ▶
- Netherlands *
- Geneva ▼

North America

- USA *
- Jamaica ▲
- St Kitts ■
- Grenada ■
- St Lucia ■
- Trinidad & Tobago ■

Eurasia

- Pakistan ▼
- Afganistan ▼
- Sri Lanka ▼
- Maldives ▼
- Seychelles ▼
- Brunei ■
- Malaysia ▲★▲■▼
- Nepal ▼▲▲■
- Bhutan ▼
- Bangladesh ★■
- Thailand ▲▼
- Leo Peoples Democratic Republic ▼
- Cambodia ▲▶▶◆
- Vietnam ▲★▼
- Phillipines ▲▲▼■
- Indonesia ▼
- China ▼▲▲▶▶
- Russia ▲
- Kazakhstan ▼
- Mauritius ▼★▲●■

Africa

- Guinea-Conakry ▲■
- Liberia ★
- Ivory Coast ★▼
- Ghana ■▶★▲●▲▼
- Togo ▲■▲★
- Nigeria ●■▲★▼
- Cameroon ★
- Congo ★
- Central African Republic ★
- Botswana ■●
- Dar-es-Salaam ■
- Malawi Vlalawi ★▲▼●
- Swaziland ●■▼
- Zambia ▼★■●
- Zimbabwe ★■▼●
- South Africa ▼
- Kenya ★▲●▲▼●
- Rwanda ★
- Comoros ★
- Tanzania ★▲●▼●
- Burundi ■
- Sudan ★
- Ethiopia ▲▼
- Zaire ★
- Uganda ★■▼
- Niger ★
- Mali ★
- Senegal ★▲★
- Gambia ●■

Australia and Neighbouring Islands

- Australia ■★
- Fiji ★
- Vanuaatu ★▲■
- Tonga ▼▲★
- Cook Island ▼
- Leone ■
- Soloman Island ★
- Kiribatti ★
- Tuvalu ★
- Papua New Guinea ★▼
- Western Samoa ★▼

Activity

(No. of participating countries are in brackets)

Symbol

- Countries participated in Inter-Regional Workshops on Entrepreneurship for policy makers of African/Asian countries, Francophone African countries and CHOGRM member countries : (35) ★
- EDI faculty support extended : (18) ▲
- Carried out Feasibility & Need Assessment Studies for Launching EDPs : (9) ◆
- Conducted ED Programmes : (3) ▶▶
- Conducted ED Seminars/Workshops : (6) ●
- Carried out Missions/Consultancy Assignments in ED : (6) ◆
- Sharing of ED experiences in International conferences : (8) ▼
- Faculty Exchange Programme : (1) ▶
- Human Resource Development for ED Activities :
 - (i) Development of Entrepreneur Trainer Motivators : (33) ■
 - (ii) Project Appraisal Officers : (25) ▼
 - (iii) Teachers : (10) ●
- Small Enterprise Promotion Officers (SEPOs) programme in Cambodia : (1) ◆

For further details contact :

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