# A TRAINING PROGRAMME

FOR

DEVELOPMENT OF PROFESSIONALS/RESOURCE PERSONS IN RURAL ENTREPRENEURSHIP IN VOLUNTARY SECTOR

( 5th July to 9th August, 1994 )

Venue : EDI Campus

Organised by :



Entrepreneurship Development Insttite of India Bhat (Via.Airport & Indira Bridge) PO. Chandkheda - 382 424 Dist. Gandhinagar Gujarat

#### A NOTE

Poverty and unemployment are the two major problems of Indian Rural Economy. One way to, combat these maladies is by promoting self-employment and entrepreneurship. In this, job seekers are converted into job-providers. this calls for an approach which develops and nurtures the latent entrepreneurial potential and links the same economically viable opportunities. Implementation of such an approach will require credible and committed organisations working at the grass root level. The active participation VOs/NGOs in this endeavour is highly desirable, indeed inevitable, in view of their strengths in this regard. Keeping this in view, EDI plans to conduct a 5week training programme for Development Professionals from VOs/NGOs in Rural Entrepreneurship Development and Self-Employment Promotion amongst rural-poor.

## **OBJECTIVES**

Major objectives of the proposed training programme are:

\* To help the participants (personnel from VOs/NGOs) understand the special needs of rural youth as far as income generating activities through selfemployment are concerned;

- \* To develop their capability in designing and implementing a comprehensive small business and entrepreneurship development package;
- \* To develop thneir knowledge and counselling skills related to launching and managing a small business venture; and
- \* To inculcate abilities in the participants so that they are able to perform specific tasks related to entrepreneurship development. These include identifying business opportunities; linking the same with selected rural youths (potential entrepreneurs), help them prepare business plans; obtain financial and other support for successful project implementation, etc.

## PROGRAMME CONTENT

The participants would be exposed to an effective, field tested RED package. This covers various aspects of entrepreneurship and self-employment promotion. The participants would also be equipped with necessary skills to effectively perform the role of competnet trainer-motivators. Major areas of coverage included in the training are as follows:

- \* Identifying potential · entrepreneurs amongst rural-poor youth.
- \* Developing entrepreneurial characteristics among the identified youths.
- \* Identifying small viable business/self-employment opportunities and linking the same with rural youths showing entrepreneurial potential.
- \* Exposing the participants to real micro-enterprise experience.
- \* Providing counselling support to potential entrepreneurs in business opportunities identification, venture launching and management.

#### TRAINING METHODOLOGY

The training methodology in the programme will be a suitable combination of class-room lecturers, case studies, audio-visual simulation exercises, group discussion, field visits etc. Participatory methods of learning will primarily be used in imparting the inputs. Greater emphasis will be laid on the pratical aspects of application of the inputs.

# DURATION AND VENUE

The training programme will be of 5 weeks duration. The programme will be conducted at EDI campus, Ahmedabad from July 5 to August 9, 1994.

## WHO CAN BE NOMINATED

Development professionals from VOs/NGOs, already involved in promotion of income generating activities, may be nominated in this programme. While nominating the participants the sponsoring agencies (VOs/NGOs) should keep in mind that the sponsored candidates have to be:

- \* Preferably in the age group of 25-35 years.
- \* A graduate in any discipline; or possess equivalent qualification. However this condition could be relaxed in case of sponsored candidate who is otherwise exceptionally suitable for the training programme. (Exceptional suitability is defined in terms of more than 10 yers experience in conducting training programmes in rural areas and working in capacity of community organisers).
- \* Since the course is to be conducted in English the nominated person should have adequate ability to read, write, speak and understand the language.

#### FELLOWSHIPS AND FEES

Attempts are being made to get sponsorship for the training programme. These are likely to materialise. In that case cost of training including that of Boarding/Lodging and field visits will be met by the sponsor. However the sponsoring VOs/NGOs will have to bear to and fro travel cost of their nominees. The VOs may also decide to provide out of pocket expenses to their personnel acording to their norms, as there is no such provision to that effect in the training programme.

The total cost of the programme per participant works out to Rs.15,000/-which includes (Boarding & Lodging, Tution Fees, Course Material, Field Visits etc.) but it does not include the to and fro travel cost as well as out-of-pocket expenses/DA.

### DATE OF COMMENCEMENT OF THE PROGRAMME

Date of commencement of the programme is 5th July 1994. Last date of receiving nomination forms is 20th June, 1994.

#### HOW TO APPLY

Flease fill in the enclosed nomination form and mail to :

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of India (EDI-I)
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### LOCATION OF THE INSTITUTE

EDI is located 5 Kms beyond Ahmedabad Airport on Ahmedabad-Gandhinagar Highway, via Indira Bridge. From Indira Bridge the Institute is exactly 2 Kms away on the main highway if one travels from Airport to Gandhinagar. The Institute is about 12 Kms from Ahmedabad Railway Station and about 14 Kms from the Ahmedabad State Transport Busstation.