

**INTERNATIONAL TRAINING PROGRAMME ON
INDUSTRIAL, INFRASTRUCTURE & SUSTAINABLE
PROJECT PREPARATION & APPRAISAL
(MARCH 04 – APRIL 12, 2019)**

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International Training Programme sponsored by ITEC Division of the Ministry of External Affairs, Government of India entitled "**INDUSTRIAL, INFRASTRUCTURE AND SUSTAINABLE PROJECT PREPARATION & APPRAISAL**" for six weeks, was conducted successfully, which commenced on 04th March, 2019 and concluded on 12th April, 2019, at EDII Campus, Gandhinagar, Gujarat State.

The objective of the programme is to improve and update knowledge of officials in the areas of project preparation & appraisal techniques; decision-making process in the sector of industrial, infrastructure & sustainable opportunities that would lead to improved viability, returns and effective investment decisions. This 6 week programme comprised of 5 weeks classroom inputs and 4 days of study tour. We conducted two industry visits 1) ATIRA, Ahmedabad and 2) GIFT City, Gandhinagar. Brochure of the programme is attached at **Annexure-I**.

There are total 19 participants from 11 countries working with various departments in their respective countries, attended the programme. The profile of participants is attached at **Annexure-II**.

Programme Schedule was designed / developed for five weeks, considering background of the participants and their role in Project Preparation and Appraisal and inputs were provided to the participants by the EDII Faculties & external expert resource persons. A copy of the programme schedule is appended at **Annexure-III**.

During the training program, books relevant to the subject were provided to the participants. Details are as follows:

1. Projects: Planning, Analysis, Selection, Financing, Implementation and Review - 8th Edition by Prasanna Chandra
2. Project Management - The Managerial Process by Clifford F. Gray, Erik W. Larson and Gautam V. Desai

Copy of the receipt of books and other materials duly signed by the participants is attached herewith at **Annexure-IV**.

Feedbacks from the participants were taken on weekly basis. The feedback rated by the participants was very good as can be seen from Analysis of Feedbacks attached at **Annexure-V**.

Conclusion: It is submitted that the programme was very well-received and well-understood by the participants and they suggested continuing with such programme so that their country fellow officials can also get benefit from the programme.

The Programme was successfully conducted by the Programme Director Dr. Sajikumar, Faculty, EDII.

Industrial, Infrastructure and Sustainable Project Preparation and Appraisal

March 4, 2019 to April 12, 2019

Rationale:

Developing countries, by and large, are endowed with natural resources and certain competitive advantages that offer a variety of industrial as well as infrastructure opportunities. A systematic approach to identification of such investment opportunities, formulation of comprehensive projects, and their appraisal, is bound to open new vistas for industrial development. This calls for appropriate human resource development efforts. In response to such a need, this training programme on Industrial, Infrastructure & Sustainable Project Preparation & Appraisal has been designed, which shall use various features of Excel, MS-Project for facilitating investment decisions.

Objectives:

This programme has been designed for six weeks to improve and update knowledge of officials in the areas of project preparation & appraisal techniques, decision-making process in sectors of industrial, infrastructure & sustainable opportunities that would lead to improved viability, returns, and effective investment decisions.

Target group:

Officials from any of the following organizations can participate:

- Industry & Economic Ministry
- Investment Promotional Agencies
- Chambers of Commerce & Industry
- Development Bodies participating in Industrial Development
- Development Financial Institutions
- Commercial Banks
- Consultancy Organisations Executing Projects
- Business and Management Development Organisations
- Industries, Business and Educational Establishments
- Institutions and organizations involved in framing infrastructure policies & implementing the same
- Academicians teaching Business Plan & DPR
- Agencies working for sustainability

Course Content:

Module 1 - Project Development Cycle

Module 2 - Framework to identify Industrial, Infrastructure & Sustainable Opportunities

Module 3 - Project Analysis including Market Analysis, Technical Analysis & Financial Analysis

Module 4 - Environmental Analysis

Module 5 - Risk Analysis

Module 6 - Infrastructure Development & Financing

Module 7 - Evaluating the rewards & risks for sustainable opportunities

Module 8 - National Cost-Benefit Analysis

Module 9 - Financing Sustainable Opportunities

Module 10 - Role of Business Management Organization as catalyst for promoting sustainable opportunities

Module 11 - Entrepreneurial & Management Assessment

Module 12 - Exercise & Group Presentation: Cases & Practices
Industrial/Institutional Visits & Interactions

Benefits to participants:

Participants will:

- a) Understand the process of business idea generation, project formulation, screening for pre-feasibility studies.
- b) Identify data requirements and analyze their suitability for preparation of feasibility studies.
- c) Understand the stages of feasibility report preparation, and practically apply various techniques used and integrate the data gathered into a full-fledged business plan.
- d) Understand the process of assessing a promoter on entrepreneurial competencies.
- e) Understand the importance of environmental impact study and economic analysis on industrial projects, a major concern the world over.
- f) Understand computer supported comprehensive appraisal, viability and sensitivity analysis through spreadsheet.
- g) Take rational investment decisions.

Course Director: Dr. Saji Kumar

E-mail: saji@ediindia.org

ENTREPRENEURSHIP DEVELOPMENT INSTITUTE OF INDIA
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PROFILE OF PARTICIPANTS

Programme Director: Dr. Sajikumar

Sr. No.	Applicant ID	ITEC	Name of the Participant	Country	Date of Birth (dd/mm/yy)	Age	Gender	Passport No.	Place of Issue	Date of Issue	Valid Up to	Education	Designation	Organization/Office Address	Contact Details	Email ID	Home Address
1	2018 EGY 001469	ITEC	Mr. Ahmed Mamdouh Mahmoud Abdelmouty Nofel	Egypt	11-09-1989	29	Male	A20275928	Cairo	29-03-2017	28-03-2024	Masters Degree	Engineer	IDA - Industrial Development Authority, New Cairo City, Cairo, 1	Mobile No(Res): 22661893 New Cairo City - Cairo Telephone No.(Office): -202-25370360 Mobile No.(Office): 1140980306	R_Beko1@hotmail.com	Heliopolis - Cairo
2	2018 ETH 002722	ITEC	Mr. Micheal Getachew Wolde	Ethiopia	18-08-1987	31	Male	4668940	Ethiopia	18-07-2017	17-07-2022	M.Sc. in Industrial Engineering	Production Manager	Addis Ababa Institute of Technology, King George VI Street, Addis Abababa	Mobile No(Res): 910746754 Telephone No.(Office): -0111-232414 Mobile No.(Office): 910746754	mickfeke@gmail.com, mick_geta@yahoo.com	Addis Ababa.
3	2018 KEN 001874	ITEC	Mr. Charles Murage Njeru	Kenya	24-04-1974	44	Male	A1764403	Nairobi	14-11-2011	12-11-2021	Bachelor of Arts	Enterprise Development Officer	Ministry of Industry Trade and Cooperatives, P.O. Box 30418 00100 Nairobi.	Telephone No.(Office): -254-202731531 Mobile No.(Office): 726885035	njeru_charles@yahoo.com, ps@industrialization.go.ke	P.O. Box 145-01000
4	2018 KEN 001890	ITEC	Mr. Cyrus Ndung'U Wainaina	Kenya	28-02-1975	44	Male	AK0242283	Nairobi	19-11-2018	18-11-2028	Degree in Business Studies	Trainer / Teacher	Kenya Institute of Business Training, PO Box 39574-00623 Nairobi	Telephone No.(Office): -254-0206829120 Mobile No.(Office): 0724223198	dwati75@hotmail.com, kibt.trade@industrialization.go.ke	P.O. Box 39574-00623 Nairobi
5	2018 KEN 001914	ITEC	Mr. Fredrick Mbugua Waweru	Kenya	02-05-1976	42	Male	A2219206	Nakuru	24-07-2014	22-07-2024	Degree	Principal Industrial Development Officer	Ministry of Industry Trade and Cooperatives, P.O. Box 30418 00100 Nairobi.	Mobile No(Res): 720450169 Telephone No.(Office): -254-3340006 Mobile No.(Office): 763450169	mfredwaweru@gmail.com, fwawerum@yahoo.com	P.O. Box 60646-00200 Nairobi

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6	2018 KEN 002007	ITEC	Mr. Nyonggesa Wafula	Kenya	21-03-1974	45	Male	A2104535	Nairobi	30-12-2013	29-12-2023	B.Sc. Degree in Agriculture	Senior Assistant Director	State Department Industrialisation, Box 30418	Mobile No(Res): 724112691 Telephone No.(Office): -254-703602756	nyonggesa1964@gmail.com	Box 1112 Naivasha
7	2018 LSO 000482	ITEC	Mr. Tsepo Albert Khotelele	Lesotho	27-08-1976	42	Male	RS017494	Maseru	22-12-2015	21-12-2025	Degree	Sergeant	Lesotho Mounted Police Service, Post Box 13, Maseru, Lesotho.	Mobile No(Res): 22322212 Telephone No.(Office): -00266-22321340	khotiletsepo@gmail.com, les.bilateral@gmail.com	110, Old Europa, Maseru, Lesotho.
8	2018 MYS 000077	ITEC	Mr. Thinagaran Tanapala	Malaysia	16-01-1985	34	Male	A52766100	UTC Sungai Petani	28-02-2014	28-02-2019	Bachelor in Business Admn. E-Commerce	Branch Manager	Valyou Sdn Bhd, 10.1, Wisma UOA II, No.6, Changkat Semantan, Damansara Heights, 50490 KL	Mobile No(Res): 4424595 Telephone No.(Office): -6016-4149009 Mobile No.(Office): 4149009	thinagaran.tanapala@gmail.com,	NO 648 JALAN BATIK 1 TAMAN BATIK 08000 SUNGAI PETANI KEDAH
9	2018 NGA 002843	ITEC	Mr. Babatunde Oluwasegun Olaniyan	Nigeria	30-11-1976	42	Male	A50300005	Abuja Nigeria	09-08-2016	08-08-2021	Degree	Full Member	Center for Management Development Management Village, Shangisha, Lagos, Nigeria	Mobile No(Res): 8038044866 Telephone No.(Office): -234-8038044866 Mobile No.(Office): 8038044866	tunde.olaniyan@yahoo.com,	Block 78 Flat 3 Ijaiye Medium Housing Estate, by Agege Stadium, Agege, Lagos, Nigeria.
10	2018 SSD 000990	ITEC	Mr. Edward Jada Cirillo Emilio	South Sudan	01-01-1983	36	Male	R00325325	Juba	27-07-2017	27-07-2022	Degree	Teacher	Ministry of Education Jubek State, South Sudan	Mobile No(Res): 922135383 Telephone No.(Office): -211-922135383	Edward.jada83@gmail.com	Hai Commercial Residential Area

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11	2018 SSD 001186	ITEC	Mr. Panyar Majak Adut Puouwak	South Sudan	25-07-1988	30	Male	R00266007	Juba South Sudan	11-09-2017	11-09-2022	Bachelor Degree in Procurement & Logistics	Logistics Officer	Ministry of Trade Industry and East African Community Affairs, Hai Thoura, Juba - South Sudan.	Telephone No.(Office): -211-923160777 Mobile No.(Office): 923160777	panyaradut@gmail.com	Hai Thoura, Juba South Sudan.
12	2018 LKA 002282	ITEC	Mr. Kiritharan Subramaniam	Sri Lanka	20-05-1976	42	Male	N8155866	Colombo	08.02.2019	08.02.2029	Following Masters of Business Administration	Development Officer	Department of Industries, Elder's Home Complex, Kandy Road, Kaithady, Jaffna	Mobile No(Res): 2231727 Telephone No.(Office): -0094-213209717 Mobile No.(Office): 718049200	skiritharan@gmail.com, npinddept@gmail.com	Siruppuddy South, Neervelly, Jaffna.
13	2018 LKA 002392	ITEC	Mr. Edirimannage Amil Priyankara	Sri Lanka	22-11-1988	30	Male	N8202272	Colombo	21.02.2019	21.02.2029	CAB-I Examination	Work Study Officer	Ministry of Education, Uva Provincial Council, Kings Street, Badulla	Mobile No(Res): 716930740 Telephone No.(Office): -94-552222820 Mobile No.(Office): 716190645	amilpriyankara@gmail.com, minofedupu@gmail.com	No 2116, Weeramandiya, Sewanagala
14	2018 LKA 002464	ITEC	Mrs. Dayathri Oshadie Liyanage Kananke Liyanage	Sri Lanka	03-03-1988	31	Female	N5435913	Colombo	01-04-2015	01-04-2025	Bachelor of the Science of Engineering Honors		Central Engineering Consultancy Bureau, 415, Baudhaloka Mw, Colombo 00700, Sri Lanka.	Mobile No(Res): 112781985 Telephone No.(Office): -94-112668800 Mobile No.(Office): 714444945	dayathri.osh@gmail.com, cecb@cecbsl.com	168/4, Hiripitiya, Pannipitiya, Sri Lanka
15	2018 LKA 002469	ITEC	Mr. Supun Nilupul Devinda Lokuge	Sri Lanka	17-02-1988	31	Male	N5435914	Colombo	01-04-2015	01-04-2025	Honours Degree of Bachelor of the Science Of Engineering		Central Engineering Consultancy Bureau 415, Baudhaloka Mawatha, Colombo 7.	Mobile No(Res): 112419534 Telephone No.(Office): -94-112668800 Mobile No.(Office): 713014382	supunlokuge@msn.com, cecb@cecbsl.com	112/A, Vijithapura Mawatha, Walpolana, Angoda

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16	2018 TZA 002827	ITEC	Mr. George Abraham Bafadhili	Tanzania	02-09-1987	31	Male	TAE014156	Dar-es-Salaam	07-03-2018	06-03-2028	Bachelor in Accounting & Finance	Relationship Manager SME Mid Corporate	CRDB Bank PLC, P.O.Box 268 Azikiwee Street, Dar-es-salaam.	Mobile No(Res): 620352581 Telephone No.(Office): -255-222117442 Mobile No.(Office): 758838380	georgeabraham244@gmail.com, Georg.Abraham@crdbbank.com	Mtani Street, Boko.
17	2018 UZB 001246	ITEC	Mr. Olmos Zafarov	Uzbekistan	01-01-1991	28	Male	AA9864611	Zomin region	27-05-2015	26-05-2025	Master Degree in storage and Recognition of Roads and Airfields	Teacher	Jizzakh Polytechnic Institute, 4, st.I.Karimov, Jizzakh.	Mobile No(Res): 9919409295 Telephone No.(Office): -998-722264605 Mobile No.(Office): 722265700	olmos.zafarov@mail.ru, dgpinfo@edu.uz	Mah. Oqtepa, Zomin Region
18	2018 ZWE 000525	ITEC	Ms. Rutendo F Kavhuru	Zimbabwe	04-04-1981	38	Female	EN501421	Bindura	22-04-2015	21-04-2025	Bachelor of Science Degree	Senior Teacher	Quality Buiding Corner Fourth and Nelson Mandela.	Mobile No(Res): 0719024130 Telephone No.(Office): -263-42777133 Mobile No.(Office): 0772730788	rfkavhuru@gmail.com, eugiec@gmail.com	787 Masotsha Ndlvou Drive, Parktown, Harare.
19	2018 ZWE 000554	ITEC	Ms. Precious Shonhayi	Zimbabwe	31-05-1986	32	Female	CN578226	Harare	16-11-2011	15-11-2021	Degree in Physical Education and Sport	Sport and Recreation Officer	Ministry of Youth Sport Arts and Recreation, Corner 4th and Nelson Mandela.	Mobile No(Res): 798321 Telephone No.(Office): -263-783500 Mobile No.(Office): 773143636	dururuprecious86@gmail.com, eugiec@gmail.com	5857 84 Crescent Glen View 3



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(MARCH 04 – APRIL 12, 2019)



VENUE: VIMARSH-IV

Programme Director: DR. SAJIKUMAR

PROGRAMME SCHEDULE - 1st Week

Day/ Date	Session – I 10.00 am to 11.15 am	Session – II 11.30 am to 12.45 pm	Session – III 2.00 pm to 3.15 pm	Session – IV 3.30 pm to 4.45 pm
Monday 04.03.2019	Registration & Briefing on Admn. Arrangements Ms. Bindu Prashanth	Programme Inauguration, Introduction –Course Objective & Outline. Dr. Sajikumar	Micro Lab – Ice Breaking Dr. Pankaj Bharti	
Tuesday 05.03.2019	Entrepreneurial Competency Development Dr. Naman Sharma		Significance of Industrial and Infrastructure Projects in Economic Development of Nation Dr. Sajikumar	
Wednesday 06.03.2019	Project Development Process Mr. Jayant Athavale (Veh)		Project Opportunity Identification, Formulation & Screening Mr. Bhasker Jani	
Thursday 07.03.2019	Pre-feasibility Study Mr. Jayant Athavale(Veh)	Components of Project Formulation Mr. Jayant Athavale(Veh)	Market Analysis Overview Dr. Sajikumar	Demand & its determinants Dr. Sajikumar
Friday 08.03.2019	Market Research and Demand Forecasting Mr. Prashant Vallabh Singh		Developing Market Plan and Strategy Dr. Ishwar Kumar	Market Feasibility Dr. Ishwar Kumar
Saturday 09.03.2019	Holiday			
Sunday 10.03.2019	Holiday			

Everyday 9.45 – 10.00 AM : MILY= MOST IMPORTANT LESSONS OF YESTERDAY

Tea Break: 11.15 am to 11.30 am

Lunch: 12.45 pm to 02.00 pm

Tea Break: 3.15 pm to 3.30 pm



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VENUE: VIMARSH-IV

Programme Director: DR. SAJIKUMAR

PROGRAMME SCHEDULE – 2nd Week

Day/Date	Session – I 10.00 am to 11.15 am	Session – II 11.30 am to 12.45 pm	Session – III 2.00 pm to 3.15 pm	Session – IV 3.30 pm to 4.45 pm
Monday 11.03.2019	Technical Analysis – overview Mr. Atul Shah (Veh) (M) 9825024520	Product Technical Design & Engineering Mr. Atul Shah (Veh) (M) 9825024520	Technology Knowhow, Manufacturing Process Mr. Jigar Patel (Own car) er_jigar@hotmail.com 7383806162	
Tuesday 12.03.2019	Location and Site Selection & Building Construction Mr. Snehal Desai (M) +91 98240 72849		Journey Towards Effectiveness Mr. R.K. Chopra (M) 8306908378 (Own car)	
Wednesday 13.03.2019	Project Inputs, Materials, Utilities & Human Resource Mr. Jayant Athavale (Veh)		Plant Capacity/Layout Mr. Atul Shah (Veh) (M) 9825024520	Production Programme Mr. Atul Shah (Veh) (M) 9825024520
Thursday 14.03.2019	Country Paper Presentation		Component of Cost of Project & its Assessment Mr. Jayant Athavale (Veh)	Projection of Profitability Statement Mr. Jayant Athavale (Veh)
Friday 15.03.2019	Technical Feasibility Prof. Bala Bhaskaran (Own car)		Financial Analysis Overview Prof.Hetal Pandya(Veh) (M) 99749 84799	Cost of Project Prof.Hetal Pandya(Veh) (M) 99749 84799
Saturday 16.03.2019	Holiday			
Sunday 17.03.2019	Holiday			

Everyday 9.45 – 10.00 AM: MILY = MOST IMPORTANT LESSONS OF YESTERDAY

Tea Break: 11.15 am to 11.30 am

Lunch: 12.45 pm to 02.00 pm

Tea Break: 3.15 pm to 3.30 pm



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VENUE: VIMARSH-IV

Programme Director: DR. SAJIKUMAR

PROGRAMME SCHEDULE – 3rd Week

Day/Date	Session – I 10.00 am to 11.15 am	Session – II 11.30 am to 12.45 pm	Session – III 2.00 pm to 3.15 pm	Session – IV 3.30 pm to 4.45 pm
Monday 18.03.2019	Machinery & Equipment Mr. Bhasker Jani		Assessment of Working Capital & Net Working Capital Mr. Lokesh Gandhi (Own car)	Means of Finance Dr. Sajikumar
Tuesday 19.03.2019	Projected Financial Statements (Income Statement, Cash Flow Statement, Balance Sheet) Mr. Lokesh Gandhi (Own car)		Time Value of Money Prof. Hetal Pandya (Veh) (M) 99749 84799	Discounted Cash Flow Prof. Hetal Pandya (Veh) (M) 99749 84799
Wednesday 20.03.2019	Performance Indicators: Static Mr. Mayank Patel	Performance Indicators: Dynamic Mr. Mayank Patel	Project Risk Analysis/Sensitivity Analysis Prof. Hetal Pandya(Veh) (M) 99749 84799	
Thursday 21.03.2019	Closed Holiday (Holi Festival)			
Friday 22.03.2019	(9.15 am to 10.30 am) Introduction to Infrastructure Projects : Unique Features Prof. Bala Bhaskaran (Own car)	Visit to Gift City Gandhinagar (11.00 am to 1.00 pm)	Social Cost Benefit Analysis Dr. Sajikumar	
Saturday 23.03.2019	Holiday			
24.03.2019 Sunday	Holiday			

Everyday 9.45 – 10.00 AM: MILY = MOST IMPORTANT LESSONS OF YESTERDAY

Tea Break: 11.15 am to 11.30 am

Lunch: 12.45 pm to 02.00 pm

Tea Break: 3.15 pm to 3.30 pm



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VENUE: VIMARSH-IV

Programme Director: DR. SAJIKUMAR

PROGRAMME SCHEDULE – 4th Week

Day/Date	Session – I 10.00 am to 11.15 am	Session – II 11.30 am to 12.45 pm	Session – III 2.00 pm to 3.15 pm	Session – IV 3.30 pm to 4.45 pm
25.03.2019 Monday	Infrastructure Projects – PPP and other modes of financing. Dr. Sajikumar		Country Paper Presentation	
26.03.2019 Tuesday	Case Study – Infrastructure Project Finance: Major Considerations Dr. Sajikumar		Investment Decision Prof. D M Parikh (M) +91 98258 45960	
27.03.2019 Wednesday	Country Paper Presentation		Suggested formats for Industrial & Infrastructure Project Reporting Prof. D M Parikh (M) +91 98258 45960	
28.03.2019 Thursday	Sustainability Important Criteria Dr. Sajikumar		Visit to CRADLE EDII	
29.03.2019 Friday	Inauguration of 'Empresario Startup Summit (10.00 am to 1.00 pm) Venue - Prekshagruh (Auditorium)		Risk Analysis – Review Mr. Lokesh Gandhi	
30.03.2019 Saturday	Holiday			
31.03.2019 Sunday	Holiday			

Everyday 9.45 – 10.00 AM: MILY = MOST IMPORTANT LESSONS OF YESTERDAY

Tea Break: 11.15 am to 11.30 am

Lunch: 12.45 pm to 02.00 pm

Tea Break: 3.15 pm to 3.30 pm



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VENUE: VIMARSH-IV

Programme Director: DR. SAJIKUMAR

PROGRAMME SCHEDULE – 5th Week

Day/Date	Session – I 10.00 am to 11.15 am	Session – II 11.30 am to 12.45 pm	Session – III 2.00 pm to 3.15 pm	Session – IV 3.30 pm to 4.45 pm
01.04.2019 Monday	Project Scheduling and Management Mr. Padmin Buch		Country Paper Presentation	Briefing on Study Tour Ms. Bindu Prashanth
02.04.2019 Tuesday	Study Tour (Tentative)			
03.04.2019 Wednesday				
04.04.2019 Thursday				
05.04.2019 Friday				
06.04.2019 Saturday	Holiday			
07.04.2019 Sunday	Holiday			

Everyday 9.45 – 10.00 AM: MILY = MOST IMPORTANT LESSONS OF YESTERDAY

Tea Break: 11.15 am to 11.30 am

Lunch: 12.45 pm to 02.00 pm

Tea Break: 3.15 pm to 3.30 pm



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VENUE: VIMARSH-IV

Programme Director: DR. SAJIKUMAR

PROGRAMME SCHEDULE – 6th Week

Day/Date	Session – I 10.00 am to 11.15 am	Session – II 11.30 am to 12.45 pm	Session – III 2.00 pm to 3.15 pm	Session – IV 3.30 pm to 4.45 pm
08.04.2019 Monday	Environment Impact Assessment Ms. Priyanka Mehta		Visit to Ahmedabad Textile Industries Research Association (ATIRA) Ahmedabad from 2.30 pm onwards Contact Person Mr. Rashmikant R. Patel, Head-HR (M) 9824083887 Or Mr. JC Patel Admn I/c (M) 9427520800	
09.04.2019 Tuesday	Creativity & Innovation for Entrepreneurs Dr. Lalit Sharma		Comprehensive Case on Project Formulation, Appraisal & Investment Decision: Introduction Mr. Jayant Athavale (Veh)	
10.04.2019 Wednesday	Market Analysis – Review Mr. Jayant Athavale (Veh)	Technical Analysis – Review Mr. Jayant Athavale (Veh)	Financial Analysis – Review Dr. Amit Dwivedi	Risk Analysis – Review Dr. Amit Dwivedi
11.04.2019 Thursday	Project Evaluation Prof. PG Makhija		Valedictory (Tentative)	
12.04.2019 Friday	Course Wrap-up Dr. Sajikumar		Action Plan Presentation and interactions with Programme Director Dr. Sajikumar	

Everyday 9.45 – 10.00 AM: MILY = MOST IMPORTANT LESSONS OF YESTERDAY

Tea Break: 11.15 am to 11.30 am

Lunch: 12.45 pm to 02.00 pm

Tea Break: 3.15 pm to 3.30 pm


ENTREPRENEURSHIP DEVELOPMENT INSTITUTE OF INDIA

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Website : www.ediindia.org

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Details of Books, Literature and Reading Materials
 Given to each of the ITEC participants

Sr. No.	Materials	Quantity	Amount (₹)
1	Cost of Training Kit	1	2500.00
2	EDII Course Material & Handouts on computer practicals and Pen Drive.	1	
Books on:			
3	1 Projects: Planning, Analysis, Selection, Financing, Implementation and Review - 8 th Edition by Prasanna Chandra	1	1256.00
	2 Project Management – The Managerial Process by Clifford F. Gray, Erik W. Larson and Gautam V. Desai	1	
Grand Total			3756.00



Received the above Set of Materials from the
Entrepreneurship Development Institute of India, Ahmedabad

Sr No	Application ID	Name of the Participant	Country	Amount (₹)	Signature
1.	2018 EGY 001469	Mr. Ahmed Mamdouh Mahmoud Abdelmouty Nofel	Egypt	3756.00	
2.	2018 ETH 002722	Mr. Micheal Getachew Wolde	Ethiopia	3756.00	
3.	2018 KEN 001874	Mr. Charles Murage Njeru	Kenya	3756.00	
4.	2018 KEN 001890	Mr. Cyrus Ndung'U Wainaina	Kenya	3756.00	
5.	2018 KEN 001914	Mr. Fredrick Mbugua Waweru	Kenya	3756.00	
6.	2018 KEN 002007	Mr. Nyonngesa Wafula	Kenya	3756.00	
7.	2018 LSO 000482	Mr. Tsepo Albert Khotlele	Lesotho	3756.00	
8.	2018 MYS 000077	Mr. Thinagaran Tanapala	Malaysia	3756.00	
9.	2018 NGA 002843	Mr. Babatunde luwasegun Olaniyan	Nigeria	3756.00	
10.	2018 SSD 000990	Mr. Edward Jada Cirillo Emilio	South Sudan	3756.00	



Sr No	Application ID	Name of the Participant	Country	Amount (₹)	Signature
11.	2018 SSD 001186	Mr. Panyar Majak Adut Puouwak	South Sudan	3756.00	
12.	2018 LKA 002282	Mr. Kirithara Subramaniam	Sri Lanka	3756.00	
13.	2018 LKA 002392	Mr. Edirimannage Amil Priyankara	Sri Lanka	3756.00	
14.	2018 LKA 002464	Mrs. Dayathri Oshadie Liyanage Kananke Liyanage	Sri Lanka	3756.00	
15.	2018 LKA 002469	Mr. Supun Nilupul Devinda Lokuge	Sri Lanka	3756.00	
16.	2018 TZA 002827	Mr. George Abraham Bafadhili	Tanzania	3756.00	
17.	2018 UZB 001246	Mr. Olmos Zafarov	Uzbekistan	3756.00	
18.	2018 ZWE 000525	Ms. Rutendo F Kavhuru	Zimbabwe	3756.00	
19.	2018 ZWE 000554	Ms. Precious Shonhayi	Zimbabwe	3756.00	

Senior Manager (F&A)
Dated: 11.04.2019
Place: Bhat, Gandhinagar

Programme Director



**ITEC Sponsored International Training Programme on
Industrial, Infrastructure and Sustainable Project Preparation & Appraisal"
(March 04 - April 12, 2019)**



*Sponsored by : Indian Technical and Economic Cooperation (ITEC) Ministry of External Affairs, Govt. of India, New Delhi
Organised by : Entrepreneurship Development Institute of India, Ahmedabad*

Sr. No.	Topic	Faculty	Date	5 "Most Effective" to 1 "Least Effective"						Over all rating
				5	4	3	2	1	Total	
ANALYSIS OF FEEDBACK - Part-II (For the 1st Week : March 04-08, 2019)										
1)	How do you rate the inputs of the following Session/Faculty.									
1	Registration & Briefing on Admn. Arrangements	Ms. BinduPrashanth	04-03-2019	12	5	2	0	0	19	90.53
			%age	63	26	11	0	0	100	
2	Programme Introduction: Objective/Inputs/Clarifications, Expectations	Dr. Sajikumar	04-03-2019	13	6	0	0	0	19	93.68
			%age	68	32	0	0	0	100	
3	Micro Lab -Ice Breaking	Dr. Pankaj Bharti	04-03-2019	13	5	1	0	0	19	92.63
			%age	68	26	5	0	0	100	
4	Entrepreneurship Competency Development	Dr. Naman Sharma	05.03.2019	9	10	0	0	0	19	89.47
			%age	47	53	0	0	0	100	
5	Significance of Industrial and Infrastructure Projects in Economic Development of Nation	Dr. Sajikumar	05.03.2019	13	6	0	0	0	19	93.68
			%age	68	32	0	0	0	100	
6	Project Development Process	Mr. JayantAthavale	06.03.2019	13	6	0	0	0	19	93.68
			%age	68	32	0	0	0	100	
7	Project Opportunity Identification, Formulation & Screening	Prof. Bhasker Jani	06.03.2019	6	5	4	4	0	19	73.68
			%age	32	26	21	21	0	100	
8	Pre-feasibility Study	Mr. JayantAthavale	07.3.2019	14	5	0	0	0	19	94.74
			%age	74	26	0	0	0	100	
9	Components of Project Formulation	Mr. JayantAthavale	07.3.2019	13	6	0	0	0	19	93.68
			%age	68	32	0	0	0	100	
10	Market Analysis Overview	Dr. Sajikumar	07.3.2019	13	6	0	0	0	19	93.68
			%age	68	32	0	0	0	100	
11	Demand & its determinants	Dr. Sajikumar	07.3.2019	16	2	1	0	0	19	95.79
			%age	84	11	5	0	0	100	
12	Market Research and Demand Forecasting	Mr. Prashant Singh	08.03.2019	14	3	2	0	0	19	92.63
			%age	74	16	11	0	0	100	
13	Developing Market Plan and Strategy	Dr. Ishwar Kumar	08.03.2019	16	2	1	0	0	19	95.79
			%age	84	11	5	0	0	100	
14	Market Feasibility	Dr. Ishwar Kumar	08.03.2019	15	3	1	0	0	19	94.74
			%age	79	16	5	0	0	100	

Sr. No.	Topic	Faculty	Date	5 "Most Effective" to 1 "Least Effective"						Over all rating
				5	4	3	2	1	Total	
ANALYSIS OF FEEDBACK - Part-II (For the 2nd Week : March 11-15, 2019)										
1)	How do you rate the inputs of the following Session/Faculty.									
1	Technical Analysis - overview	Mr. Atul Shah	11.03.2019	10	8	1	0	0	19	89.47
			%age	53	42	5	0	0	100	
2	Product Technical Design & Engineering	Mr. Atul Shah	11.03.2019	10	8	1	0	0	19	89.47
			%age	53	42	5	0	0	100	
3	Technology Knowhow, Manufacturing Process	Mr. Jigar Patel	11.03.2019	10	7	2	0	0	19	88.42
			%age	53	37	11	0	0	100	
4	Location and Site Selection & Building Construction	Mr. Snehal Desai	12.03.2019	13	6	0	0	0	19	93.68
			%age	68	32	0	0	0	100	
5	Journey Towards Effectiveness	Mr. R.K. Chopra	12.03.2019	17	2	0	0	0	19	97.89
			%age	89	11	0	0	0	100	
6	Project Inputs, Materials, Utilities & Human Resource	Mr. Jayant Athavale	13.03.2019	13	5	1	0	0	19	92.63
			%age	68	26	5	0	0	100	
7	Plant Capacity / Layout	Mr. Atul Shah	13.03.2019	10	6	1	2	0	19	85.26
			%age	53	32	5	11	0	100	
8	Production Programme	Mr. Atul Shah	13.03.2019	10	6	1	2	0	19	85.26
			%age	53	32	5	11	0	100	
9	Component of Cost of Project & its Assessment	Mr. Jayant Athavale	14.03.2019	12	4	3	0	0	19	89.47
			%age	63	21	16	0	0	100	
10	Projection of Profitability Statement	Mr. Jayant Athavale	14.03.2019	11	5	3	0	0	19	88.42
			%age	58	26	16	0	0	100	
11	Technical Feasibility	Prof. Bala Bhaskaran	15.03.2019	10	9	0	0	0	19	90.53
			%age	53	47	0	0	0	100	
12	Financial Analysis - overview	Prof. Hetal Pandya	15.03.2019	16	2	1	0	0	19	95.79
			%age	84	11	5	0	0	100	
13	Cost of Project	Prof. Hetal Pandya	15.03.2019	15	3	1	0	0	19	94.74
			%age	79	16	5	0	0	100	

Sr. No.	Topic	Faculty	Date	5 "Most Effective" to 1 "Least Effective"						Over all rating
				5	4	3	2	1	Total	
ANALYSIS OF FEEDBACK - Part-II (For the 3rd week : March 18-22, 2019)										
1)	How do you rate the inputs of the following Session/Faculty.									
1	Machinery & Equipment	Prof. Bhasker Jani	18.03.2019	5	12	2	0	0	19	83.16
				%age	26	63	11	0	0	
2	Assessment of Working Capital & Net Working Capital	Mr. Lokesh Gandhi	18.03.2019	13	5	1	0	0	19	92.63
				%age	68	26	5	0	0	
3	Means of Finance	Dr. Sajikumar	18.03.2019	14	5	0	0	0	19	94.74
				%age	74	26	0	0	0	
4	Projected Financial Statements (Income Statement, Cash Flow Statement, Balance Sheet)	Mr. Lokesh Gandhi	19.03.2019	14	4	1	0	0	19	93.68
				%age	74	21	5	0	0	
5	Time Value of Money	Prof. Hetal Pandya	19.03.2019	15	4	0	0	0	19	95.79
				%age	79	21	0	0	0	
6	Discounted Cash Flow	Prof. Hetal Pandya	19.03.2019	15	4	0	0	0	19	95.79
				%age	79	21	0	0	0	
7	Performance Indicators: Static	Mr. Mayank Patel	20.03.2019	13	5	1		0	19	92.63
				%age	68	26	5	0	0	
8	Performance Indicators: Dynamic	Mr. Mayank Patel	20.03.2019	14	4	1	0	0	19	93.68
				%age	74	21	5	0	0	
9	Project Risk Analysis/ Sensitivity Analysis	Prof. Hetal Pandya	20.03.2019	12	6	0	0	0	18	93.33
				%age	67	33	0	0	0	
10	Introduction to Infrastructure Projects : Unique Features	Prof. Bala Bhaskaran	22.03.2019	12	7	0	0	0	19	92.63
				%age	63	37	0	0	0	
11	Visit to GIFT City Gandhinagar	Dr. Sajikumar	22.03.2019	19	0	0	0	0	19	100.00
				%age	100	0	0	0	0	
12	Social Cost Benefit Analysis	Dr. Sajikumar	22.03.2019	12	3	0	0	0	15	96.00
				%age	80	20	0	0	0	

Sr. No.	Topic	Faculty	Date	5 "Most Effective" to 1 "Least Effective"						Over all rating
				5	4	3	2	1	Total	
ANALYSIS OF FEEDBACK - Part-II (For the 4th week : March 25-29, 2019)										
1)	How do you rate the inputs of the following Session/Faculty.									
1	Infrastructure Projects – PPP and other modes of financing.	Dr. Sajikumar	25.03.2019	18	0	1	0	0	19	97.89
			%age	95	0	5	0	0	100	
2	Case Study – Infrastructure Project Finance: Major Considerations	Dr. Sajikumar	26.03.2019	18	0	1	0	0	19	97.89
			%age	95	0	5	0	0	100	
3	Investment Decision	Dr. D.M. Parikh	26.03.2019	14	4	1	0	0	19	93.68
			%age	74	21	5	0	0	100	
4	Suggested formats for Industrial & Infrastructure Project Reporting	Dr. D.M. Parikh	27.03.2019	14	4	1	0	0	19	93.68
			%age	74	21	5	0	0	100	
5	Sustainability Important Criteria	Dr. Sajikumar	28.03.2019	17	1	1	0	0	19	96.84
			%age	89	5	5	0	0	100	
6	Visit to CrADLE EDII	Mr. Mayank Patel	28.03.2019	16	1	2	0	0	19	94.74
			%age	84	5	11	0	0	100	
7	Risk Analysis - Review	Mr. Lokesh Gandhi	29.03.2019	17	1	1	0	0	19	96.84
			%age	89	5	5	0	0	100	

Sr. No.	Topic	Faculty	Date	5 "Most Effective" to 1 "Least Effective"						Over all rating
				5	4	3	2	1	Total	
ANALYSIS OF FEEDBACK - Part-II (For the 5th week : April 1-5, 2019)										
1)	How do you rate the inputs of the following Session/Faculty.									
1	Project Scheduling and Management	Mr. Padmin Buch	01.04.2019	14	5	0	0	0	19	94.74
			%age	74	26	0	0	0	100	
2	Study Tour (02.04.2019 to 05.04.2019)	Mr. Shyam	02.04.2019 to 05.04.2019	11	7	1	0	0	19	90.53
			%age	58	37	5	0	0	100	
ANALYSIS OF FEEDBACK - Part-II (For the 6th week : April 8-12, 2019)										
1)	How do you rate the inputs of the following Session/Faculty.									
1	Environment Impact Assessment	Ms. Priyanka Mehta	08.04.2019	12	6	1	0	0	19	91.58
			%age	63	32	5	0	0	100	
2	Creativity & Innovation for Entrepreneurs	Dr. Lalit Sharma	09.04.2019	15	3	1	0	0	19	94.74
			%age	79	16	5	0	0	100	
3	Comprehensive Case on Project Formulation, Appraisal & Investment Decision: Introduction	Mr. Jayant Athavale	09.04.2019	15	3	1	0	0	19	94.74
			%age	79	16	5	0	0	100	
4	Market Analysis – Review	Mr. Jayant Athavale	10.04.2019	16	3	0	0	0	19	96.84
			%age	84	16	0	0	0	100	
5	Technical Analysis - Review	Mr. Jayant Athavale	10.04.2019	16	2	1	0	0	19	95.79
			%age	84	11	5	0	0	100	
6	Financial Analysis - Review	Dr. Amit Dwivedi	10.04.2019	17	2	0	0	0	19	97.89
			%age	89	11	0	0	0	100	
7	Risk Analysis - Review	Dr. Amit Dwivedi	10.04.2019	16	3	0	0	0	19	96.84
			%age	84	16	0	0	0	100	
8	Project Evaluation	Prof. PG Makhija	11.04.2019	18	1	0	0	0	19	98.95
			%age	95	5	0	0	0	100	

Sr. No.	Topic	Faculty	Date	5 "Most Effective" to 1 "Least Effective"						Over all rating
				5	4	3	2	1	Total	

ANALYSIS OF FEEDBACK (Part-III)										
1) Suggestions, if any – topics to be included in the programme and specific suggestions for improving the programme:										
a) Should bring more expert from industry. Use of Project Management Softwares in MS project.										
b) Infrastructure Projects and Sustainability Projects in India, More industry visits to the project sites.										
c) Include more practical sessions and the case studies. Risk Management and Quantification.										
d) More sessions on the project management software classes.										
e) Computer training need to improve, more on the Technical Analysis.										
f)										
2) Your ratings of the facilities provided during the training.				5 "Most Effective" to 1 "Least				Over all		
				5	4	3	2	1	Total	rating
				9	5	0	0	0	14	93
%age				64	36	0	0	0	100	
3) Suggestions, if any - Food, Hostel/Hotel and other facilities										
a) Food dish should be served with non-indian food.										
b) Food is good and very cleanly maintained hostel and other facilities are excellent.										
c)										
d)										
4) Your overall rating of the institute.				5 "Most Effective" to 1 "Least				Over all		
				5	4	3	2	1	Total	rating
				10	4	0	0	0	14	94
%age				71	29	0	0	0	100	
5) A brief assessment of the course and your stay in India (100 words)										
a) The course is an eye-opener and the faculties are knowledgeable and resourceful. The tour is enjoyable and memorable.										
b) EDII management is excellent, enjoyed stay in India, people are good and also the trainers.										
c) The course is very useful in improving performance at the workplace. All was well and upto the standards.										
d) Indian people are more hospitable. The training is so good I look forward to come back to India again.										
e) A great learning opportunity with excellent ways of knowledge delivery. Look forward to implementing the same in my country.										
f)										