

**TRAINING PROGRAMME IN ENTREPRENEURSHIP  
FOR TEACHERS OF  
ENGINEERING / SCIENCE COLLEGES & POLYTECHNICS  
OF PUNJAB**

**DECEMBER 16 - 28, 1991**

**SPONSORED BY :  
DEPARTMENT OF SCIENCE & TECHNOLOGY  
(GOVERNMENT OF INDIA)  
IDBI, IFCI & ICICI**



**ENTREPRENEURSHIP DEVELOPMENT INSTITUTE OF INDIA**  
Bhat (Via Ahmedabad Airport & Indira Bridge)  
P.O. CHANDKHEDA-382 424,  
GUJARAT, INDIA.



## THE PROGRAMME :

India, like other developing countries, is confronted with the serious problem of mounting unemployment among educated youth. In order to deal with this problem Entrepreneurship Development Programmes (EDPs) have been found as an effective tool to motivate new-comers for taking up self employment and entrepreneurial career. It has also been realised by Indian planners that entrepreneurial values should be inculcated when the students are graduating to make them aware of Entrepreneurship as a possible career opportunity. Further, it may help convert creative energies, technical and scientific capabilities into productive resources, generate further employment, output and income.

To meet with the above objective, Department of Science and Technology (DST) has taken the initiative in introducing entrepreneurship as a course in Science and Technical Institutions. DST has also assisted a number of engineering colleges and polytechnics in creating Entrepreneurship Development Cells for organising ED activities in their colleges and nearby areas. However, for effective introduction of entrepreneurship as a course or conducting EDPs in technical institutions, it is important to develop human resources-teacher-trainers-on the subject. This will help in effectively organising, monitoring, controlling and imparting entrepreneurship values among students. Keeping the human resources development in entrepreneurship in mind, Department of Science & Technology (Govt. of India), IDBI IFCI & ICICI have sponsored a training programme for teachers from technical institutions to be conducted by EDI.

## OBJECTIVES :

- To develop the teachers' skills, knowledge and resources for effective initiation of entrepreneurship awareness camps and entrepreneurship orientation courses in Engineering/Science colleges and Polytechnics.
- To expose the teachers to the comprehensive entrepreneurship development process and equip them to co-ordinate/organise entrepreneurship development courses in the colleges.
- To enable teachers to competently guide and counsel students towards entrepreneurial career.

## PROGRAMME CONTENT :

In order to fulfil the above objectives, EDI has formulated a need-based training programme. This will enable teachers/professors to develop their skills in preparing, planning and implementing Entrepreneurship Development Programmes.

The content of the programme may be broadly classified into the following areas :

- Composition and process of successful Entrepreneurship Development Programmes : Model and strategies, developmental inputs, identification and selection of entrepreneurs, monitoring and follow-up.



- Skills and Behavioral Training Inputs : Achievement Motivation and Extension Motivation, Problem-solving, Decision Making, etc.
- Resource-building and knowledge-based inputs, procedures required for setting up of enterprise, incentives and benefits available to new entrepreneurs, causes for sickness in small scale industries, training material and methodology, etc.
- Experience of EDPs conducted in the State and specific needs/problems in promoting S&T students.

### FACULTY :

Faculty for the programme will include experienced faculty team of EDI-I and resource persons and experts from National and State level financial institutions, Technical Consultancy Organisation, University Departments, Department of Science & Technology, etc.

### VENUE & DURATION :

The programme will be conducted in Ahmedabad (Gujarat) at the Institute's campus during December 16-28, 1991.

### PARTICIPATION :

No programme fee will be charged for Teachers of Engineering/Science colleges and polytechnics as DST is financing the programme. Participants will be reimbursed to & fro first class rail fare or Delux bus fare by shortest route for coming to the programme venue. Boarding and lodging also will be provided free of cost on Non-A/C double occupancy basis. Organisational sponsorship will be essential in all cases.

### HOW TO APPLY :

Nomination should be sent in the enclosed proforma before 10 October, 1991, addressed to :

**Dr. Gautam Raj Jain**

Programme Director

Training Programme for Teachers of Engineering/Science Colleges &  
Polytechnics in Entrepreneurship

Entrepreneurship Development Institute of India,

Bhat (Via Ahmedabad Airport - Indira Bridge)

P.O. - Chandkheda-382 424,

Gujarat, India.



**ENTREPRENEURSHIP DEVELOPMENT INSTITUTE OF INDIA  
AHMEDABAD.**

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**NOMINATION FORM**

**TRAINING PROGRAMME IN ENTREPRENEURSHIP FOR TEACHERS OF ENGINEERING/  
SCIENCE COLLEGES & POLYTECHNICS**

1. Name.....  
(SURNAME) (FIRST NAME) (FATHER'S/HUSBAND'S NAME)

2. Office Address.....  
.....  
Phone ..... Telex ..... Cable .....

Permanent Address.....  
.....  
.....

3. Designation.....

4. Age..... Date of Birth .....

5. Educational Qualifications :

Sr. No.	Degree/Diploma	Year of Passing	Class/Grade	Subjects
01.	.....	.....	.....	.....
02.	.....	.....	.....	.....
03.	.....	.....	.....	.....
04.	.....	.....	.....	.....

6. Experience :

(a)	Field of Experience	Years of Experience
01.	.....	.....
02.	.....	.....
03.	.....	.....

(b)	Name of Organisation	Working period	Post held
01.	.....	.....	.....
02.	.....	.....	.....
03.	.....	.....	.....
04.	.....	.....	.....

(c) Name and designation of Reporting Officer/Head :



7. Training Received :

Sr. No.	Type of training	Name of Institute	Period
01.	.....	.....	.....
02.	.....	.....	.....
03.	.....	.....	.....

8. Languages known :

Sr. No.	Speak	Write	Read
1.	.....	.....	.....
2.	.....	.....	.....
3.	.....	.....	.....

9. Please summarise your present duties and responsibilities. (if you expect these to change in near future, please indicate expected duties also) :

10. Please narrate briefly how the Course will benefit you in your work and responsibility area.

Date :

Place :

Signature of Officer authorised to nominate

Name :

Designation :

Stamp & Signature

Please note : (1) The working language for the programme is English.  
(2) For details, please contact :

Dr. Gautam Raj Jain  
Programme Director  
Teachers' Training Programme  
Entrepreneurship Development Institute of India,  
Bhat. (Via Ahmedabad Airport/Indira Bridge) P.O. Chandkheda-382 424.  
GUJARAT, INDIA.  
Telephone : 811331, 811084  
Telex : 0121-6224 EDII IN  
Cable : ENDIND, Ahmedabad. India



## THE INSTITUTE

The Entrepreneurship Development Institute of India (EDI-I) was set up in 1983 with the objective of developing entrepreneurship through education, teaching and research. Sponsored jointly by the Industrial Development Bank of India, Industrial Credit & Investment Corporation of India, Industrial Finance Corporation of India and State Bank of India, it is the national resource organisation to focus exclusively on entrepreneurship development. Autonomous in character, it is registered under the Societies Registration Act and is governed by its own Board.

During its short career, the EDI-I has developed about 1000 new entrepreneurs directly through its own programmes and another 10,000 through the programmes of a network of institutions created by it. It has developed about 200 trainers to help different state-level organizations and banks in their entrepreneurship development efforts and an EDP model developed by it is being implemented by more than 100 organizations in India and several developing countries. Besides, the Institute has contributed significantly in introducing entrepreneurship oriented curricula in schools in various parts of the country. Twelve Teachers' Training Programmes were held and imparted training to about 240 teachers of engineering, polytechnics and science colleges all over the country to enable them to provide entrepreneurship related inputs. Its research studies have led to several major publications. It has an excellent library and documentation centre.

All these have earned great deal of national and international recognition for the Institute which is amply reflected in the support that the World Bank, International Labour Organization, United Nations Industrial Development Organisation, Commonwealth Secretariat and several other international agencies have extended to its educational endeavours.