

**EDI** in collaboration with



offers a 5-day  
training  
programme

ON **COMPUTER  
MODEL FOR  
FEASIBILITY  
ANALYSIS AND  
REPORTING  
PACKAGE**

November 1-5, 1993

EDI Campus

**FOR YOU**

- National Development Banks
- Financial Services Companies
- State Financial Corporations & State Industrial Development Corporations
- Consultants preparing industrial feasibility study reports for medium, large & mega projects
- Public sector / Govt. organisation involved in project feasibility studies, social cost benefit analysis and investment decisions



**ENTREPRENEURSHIP DEVELOPMENT INSTITUTE OF INDIA**

Ahmedabad (Near Village Bhat), P.O. Chandkheda-382 424, Gujarat

Tele : 811331 Telex : 0121-6224 EDII IN

Gram : 'ENDIND' Ahmedabad. Fax : (91) 272-815367

**COMMERCE**

## About The Training Programme

United Nations Industrial Development Organisation (UNIDO) has over the years carried out large number of industrial feasibility Studies and has developed " A Manual for Preparation of Industrial Feasibility Studies". In order to assist the professionals engaged in preparing feasibility reports, UNIDO has developed a Computer Model for Feasibility Analysis and Reporting (COMFAR), a software package that permits the user to simulate the short and long-term financial and economic situation of industrial and related investment in medium, large and mega projects to assist in investment decisions.

This training programme endeavours to train participants for effective utilisation of full capabilities of COMFAR. Since its first release in 1983, COMFAR systems are working in 113 countries and over 650 copies have been sold. COMFAR is based on well accepted UNIDO methodology for industrial feasibility studies and will be of immense help to those dealing with UNIDO, national/ international/financial institutions and banks for financial assistance to industrial projects, international joint venture negotiations and government projects.

## About COMFAR

COMFAR is a comprehensive package for feasibility studies that enables user to develop the following schedules based on input of cost and sales data :

- I. (a) Total initial investment
- (b) Total investment during production
- (c) Total production cost
- (d) Working capital requirements
- (e) Cashflow tables
- (f) Projected balance sheet

- (g) Net income statement
- (h) Sources of finance
- II. Can accommodate 8 construction periods of 1/2 year or 1 year.
- III. Maximum of six products can be considered for feasibility study.
- IV. Distinguishes investments and cash flows in domestic and foreign currencies and provide for exchange rates.
- V. Offers large number of standard functions to compute profitability, cashflow, break even point, DSCR, sensitivity, IRR, projected balance sheet & on-line IRR sensitivity to help project screening.
- VI. Presents as many as 26 graphs and its GRAFIX package to view, analyse and print the graphs for lucid analysis and presentation.
- VII. Provides comprehensive capabilities to carry-out Social Cost Benefit Analysis based on national parameters to make Economic Cost Benefit Analysis as easy as possible.

EDI has been authorised by UNIDO to promote, sell and offer support services for satisfactory running of COMFAR package in India and Nepal.

## Programme Objectives

The programme objectives are to :

1. Familiarise the participants about UNIDO methodology in general and financial analysis in particular pertaining to COMFAR package of UNIDO.
2. Offer hands-on training on UNIDO's COMFAR package at EDI's computer centre.
3. Train for Data Entry (DATEN). Calculation (CALCUL) and Report Generation using COMFAR package.
4. Analysis of financial statements and their use in taking investment decisions for medium, large and mega projects.

5. Learn how to use COMFAR graphics capabilities and to appreciate on-line sensitivity analysis capabilities of COMFAR and its utility in project screening based on sensitivity of IRR and risk analysis.
6. Carry out social cost benefit analysis. Also called as economic cost benefit analysis (ECBA) for industrial and government investment projects.

### To Whom

The programme is open to all professionals involved in preparation of industrial feasibility studies, appraisal and investment decisions. It will be specially suitable to the following :

- i. General Managers and Senior Project Appraisal Officers involved in appraisal of medium, large and mega projects.
- ii. Senior Consultants and Consulting Professionals involved in preparation of industrial feasibility studies.
- iii. Senior Officials of the various departments of the Ministry and the Government of India entrusted with the responsibility of carrying out evaluation of long term investments for projects.
- iv. Senior Executives of financial services, companies dealing with national & international agencies like Asian Development Bank, The World Bank, International Financial Agencies and UNIDO.

Above professionals representing national and international development banks, leading financial services companies, national and international consultancy firms, state, national and international development banks and various ministry departments in the government are invited to participate.

### Programme Contents

- i. The programme will focus on basic concepts of financial analysis in relation to project appraisal and investment decisions.
- ii. Introduction to COMFAR.
- iii. Presentation and class room exercises using COMFAR involving data entry, calculation and report generation modules of COMFAR.
- iv. Analysis of financial statements generated by COMFAR to take investment decisions.
- v. Presentation, hands-on working and appreciation of Graphics module of COMFAR for sensitivity analysis and risk analysis.
- vi. Data entry, working and report generation using COMFAR-ECBA module. Concept of various types of IRR and their uses.
- vii. To work on case studies to gain hands-on experience in usage of COMFAR.

### Venue

The programme will be organised at the elegant and sprawling campus of the Institute located near the Ahmedabad airport. The participants will be working at EDI's Computer Centre.

## **Programme Fees**

Fees for residential participation will be Rs. 6,000/- (US \$ 400 for international participant) per participant which includes accomodation on twin sharing basis in air-conditioned EDI hostel. Limited single occupancy is possible and the charges will be Rs. 7,500/- per participant.

The above fees include course material, training, infrastructure costs and board and lodging.

## **Faculty**

Dr. J. Bendekovic will be the international UNIDO Finance & COMFAR expert and Chief Faculty. The programme will be conducted by Dr. Bendekovic in association with EDI Faculty.

## **Nomination**

Please send nomination form to :

Prof. D. G. Allampalli / Prof. J. B. Patel

Entrepreneurship Development  
Institute of India, Ahmedabad.  
Near Village Bhat, (Via Ahmedabad Airport  
and Indira Bridge), P.O. Chandkheda-382424  
Gujarat  
Phone : (0272) 811331, 811084  
Telex : 0121-6224 EDII In  
Fax : (91)272-815367

## **THE INSTITUTE**

The Entrepreneurship Development Institute of India (EDI), set up in 1983, is an autonomous institution, sponsored by the Industrial Development Bank of India (IDBI), Industrial Finance Corporation of India (IFCI), Industrial Credit and Investment Corporation of India (ICICI) and State Bank of India, with the active support of the Government of Gujarat. The institute is a national resource centre governed by its own board. Committed to education, research and training, it has earned a great deal of national and international recognition for its efforts as reflected in the support it has received from the World Bank, International Labour Organisation, UNIDO, Commonwealth Secretariat and several other international agencies.