



**Empresario Startup Summit** is the 7th Annual Entrepreneurship Event of Entrepreneurship Development Institute of India, Ahmedabad. It is an exclusive platform for startups, new age **entrepreneurs**, industry mentors, investors and the student community to come up at one place, dish out their entrepreneurial endeavours and experiences, gain amazingly new insights, and pledge to become a valuable part of the ever flourishing startup ecosystem in India.

### Schedule: Day 1: 10th March, 2018

**09:00 AM – 10:00 AM**

**Registration**

**10:00 AM – 10:15 AM**

**Kick starting the Startup Summit**

Commencing the 7th Annual Entrepreneurship Event - an exclusive platform for new age entrepreneurs.

**10:15 AM – 11:30 AM**

**Startup Growth Session with Mr Kris Gopalakrishnan**

This session with Guest of Honour, Mr Kris Gopalakrishnan, Chairman, Axilor Ventures and Co-founder of Infosys Ltd. will give growth stage startups an opportunity to understand the scaling up strategies

Moderated by Mr. Jatin Chaudhary, Co-Founder and Salesman, eChai

**11:45 AM – 01:30 PM**

**Speaker session on Technology Commercialization in India: Current Status and the Way Ahead**

The session will act as a platform to the hi-tech innovators for showcasing some promising technologies to the prospective entrepreneurs.

**Speakers:**

1. Mr. S. B Sareen, Coordinator, DST-CPR, EDII
2. Dr. H. Purushottam, Chairman and Managing Director, National Research Development Corporation
3. Dr. Neeraj Sharma, Head, Policy Research Cell, Department of Science and Technology, GoI

**01:00 PM – 02:00 PM**

**Networking Lunch**

**02:00 PM – 06:00 PM**

**B-Plan Competition**

This is the final pitching round for all those whose Business Idea have been selected.

**02:30 PM – 04:30 PM**

**Panel Discussion on Existing Government Policies and their Impact on the Technology Commercialization Process in the Indian Scenario**

The panel discussion aims to put forth and discuss the various dimensions, benefits as well as challenges faced by the innovators to bring their inventions to the market space for the public good.

**Panellists:**

1. Shri Manish Gupta, Professor, Dhirubhai Ambani Institute of Information and Communication Technology, Gandhinagar
2. Dr. H. Purushottam, Chairman and Managing Director, National Research Development Corporation
3. Dr. Neeraj Sharma, Head, Policy Research Cell, Department of Science and Technology, Govt. of India

**03.30 PM – 06:15 PM**

**Mentoring Session for Start-ups - Startup Master Class**

Startup Masterclass will be a mentoring session for the startups to prepare them for pitching to the investors for raising funds. It will be conducted in three sessions of 45 minutes each, where the startups shall be mentored on pitching, scaling and growth strategies. This event is open to anyone who is looking for mentoring support.

1. Session 1- Mr. Digvijay Singh, COO, Indian Angel Network
2. Session 2- Mr. Akshit Gupta, Co-founder, Fund Tonic
3. Session 3- Mr. Jai Xavier Prabhu David, Founder, prhub

**04:00 PM – 06:15 PM**

**Competition – VCIC**

Venture Capital Investment Competition - Participants will be participating in a highly interactive simulation of the VC process in which they will be the VCs. Real startups come to pitch to participants, and VC judges assess participant's performances.

**06:15 PM – 06:30 PM**

**Networking Tea**

**06:30 PM – 08:15 PM**

**Fire-Side Chat**

In the fire side chat, we invite young generation entrepreneurs, who have gone out of the way to innovate and prove the conventions wrong, to motivate and share few words with the participants. It would be a fire side set up, under the open sky and at the offset of the beautiful campus of EDII.

**Speakers:**

1. Dr. Pradeep Malik, Adjunct Professor, School of Liberal Studies, PDP
2. Mr Nikhil Kamath, Co-Founder & CEO: ZERODHA
3. Ms. Kanika Tekriwal, Founder, JetSetGo
4. Ms. Nidhi Saraf, Founder & CEO, Key Venture; Angel Investor & Mentor
5. Mr. Amit Sigal, Founder, Startup Buddy
6. Mr. Vinod Keni, Partner, Artha Ventures

## Schedule: Day 2: 11th March, 2018

<b>08:30 AM – 09:30 AM</b>	<b>Registration &amp; Reporting for Pitch Participants</b>
<b>09:30 AM – 10:30 AM</b>	<b>Discourse with Shri Suresh Prabhu, Honourable Minister of Commerce &amp; Industry, Government of India: Startups can change the world – Challenge &amp; opportunities of the startup ecosphere.</b>  <ol style="list-style-type: none"><li>1. Shri Kris Gopalakrishnan, Co-Founder, Infosys</li><li>2. Shri Milind Kamble, Founder Chairman, DICCI</li><li>3. Dr. Sunil Shukla, Director, EDII</li></ol>
<b>10:30 AM – 6:00 PM</b>	<b>Startup Exhibition and Technology Showcase</b>  Startup Exhibition will provide a unique platform to startups/ participants from varied locations pan India to showcase & display their capabilities, strengths and get their efforts highlighted in presence of Shri Suresh Prabhu and other eminent dignitaries from the Govt. of India.  Technology Showcase is a state-of-the-art concept at Empresario 2018, where technology based startups and organizations supporting technology development will be allotted spaces to showcase their products/services and provide live demonstration to their target audience and to the prospective investors also.
<b>10:30 AM – 10:45 AM</b>	<b>SIDBI schemes for Startups</b>
<b>10:45 AM – 13:00 PM</b>	<b>Session on Startup Ecosystem for Inclusive Growth</b>  With this theme the Empresario Startup Summit aims at providing opportunity not only to Startups in terms of understanding the process of inclusive growth which can be mediated by various stake holders of the Startup ecosystem.  Speakers:  <ol style="list-style-type: none"><li>1. Shri Zafar Sareshwala, Founder, Parsoli Corporation</li><li>2. Shri Sanjay Inamdar, Chairman, Student Start-up Initiative of AICTE</li><li>3. Dr. Shweta Singh, Founder &amp; CEO, Ennoble IP &amp; WIEF</li><li>4. Mr. Hiranmay Mahanta, Advisor, GTU</li><li>5. Shri Milind Kamble, Founder Chairman, DICCI</li><li>6. Mr. Anupam Jalote, CEO, iCreate</li></ol>
<b>01:00 PM – 02:00 PM</b>	<b>Lunch Break</b>

**02:00 PM – 04:00 PM**

**Panel Discussion on Social Entrepreneurship: Policy, Practice and Ecosystem in India**

Social Entrepreneurship is gaining growing amount of talent, money and attentions from across the world. When it comes to social entrepreneurship, India is considered as epicentre of Impact Investing. With the increasing popularity of this practice based concept, the challenges of sustainability, investing opportunities and entrepreneur's dilemma of balancing social & economic gains are key concern to make the ecosystem of social entrepreneurship favourable in India. The panel will discuss on the idea and ethos of social entrepreneurship, policy, practice and the overall ecosystem of social entrepreneurship in India.

**Panellists:**

1. Mr. Raj Janagam, Founder CEO, Surge Impact Foundation
2. Dr. Jack Croucher – Founder ATI, Organizer-DevBhumi Farmer Producer Company Ltd
3. Mr. Emmanuel Murray – Ex General Manager – NABARD, Senior Advisor – Caspian Impact Investments
4. Ms Vijaylaxmi Das CEO Friends of Women World Bank (FWWB), Director – Ananya Microfinance

**02.00 PM – 06.00 PM**

**The Big Pitch 2.0 (Debt and Equity Pitches)**

The Big Pitch 2.0 is the signature event of Empresario Start-up Summit 2018 that shall present students/startups from all over India with an opportunity to pitch before an esteemed panel of judges comprising of investors, VCs & entrepreneurs. The funding session is exclusively dedicated for early and growth stage startups to scale up and go to the next level by linking them with VC's and investors who will not just bring their overflowing wallets but also help them build networks, forming strategic partnerships and also extend their valuable experiences and knowledge by mentoring them.

**Panellists:**

1. Mr Sanjay Kiran Enishetty, MD & CEO :50K Ventures
2. Dr. Shweta Singh, Founder & CEO, Ennoble IP & WIEF
3. Mr. Vinod Keni, Partner, Artha Venture Fund
4. Mr. Amit Singal, Co-Founder, Startup Buddy
5. Mr. Gagan Gupta, Angel Investor Member, Rajasthan Angel Innovators Network (RAIN)
6. Mr. Piyush Agrawal, Founder Director, GAIN
7. Mr. Ankit Raj Singh, Co-Founder, Ah Ventures!
8. Dr. Anu Gupta, Angel Investor Member, Hyderabad Angels
9. Mr. Paarth Dhar, Investment Analyst, Unicorn India Ventures
10. Mr. Paresh Gupta, Cluster Head & Senior Vice President, Small Business Banking, Yes Bank.

**02.00 PM – 06.00 PM**

### **Pitching for Prototype Funding**

This platform seeks to provide a grand platform to the students with brilliant business ideas through a competition of business plans which will be reviewed by CrAdLE team and associated experts.

**04.00 PM - 06:00 PM**

### **Panel Discussion on Blockchain Beyond Bitcoin**

Block chain is widely considered to be a once in a generation revolutionary technology. It is poised to fundamentally change the way we use the internet. People are now getting to know about the possibilities through Block chain technology usage and more and more people are trying their hands to create something in this space.

But, there is also a set of people who are very interested in the technology but do not know how to proceed. This panel discussion is aimed at both the crowds by addressing the problems people are facing in block chain application and at the same time giving the newer enthusiasts a guiding way which they can follow and move ahead in the right direction.

This discussion will bring together some of the most important figures in the block chain community to talk about the past, present and future of the space.

#### **Panellists:**

1. Mr Nischal Shetty, Founder - WazirX, Founder - Crowdfire, Featured in Forbes 30 Under 30
2. Mr Vishal Nigam, Founder, Indian Blockchain Council
3. Mr. Varun Deshpande, Founder, Getnuo